## **ECONOMIC SCIENCES**

### **Editorial Council:**

- V. V. Artiakov Doctor of Economics, Member of Russian Academy of Engineering
- R. S. Grinberg Doctor of Economics, Professor, Institute of Economy of Russian Academy of Sciences
- **A. G. Griaznova** Doctor of Economics, Professor, Honorary President of Financial University under the Government of the Russian Federation
- **N. G. Kuznetsov** Doctor of Economics, Professor, Rostov State University of Economics
- **V. N. Ovchinnikov** Doctor of Economics, Professor, Southern Federal University
- **A. A. Porokhovski** Doctor of Economics, Professor, Moscow State University named after M. V. Lomonosov
- $\textbf{S. N. Silvestrov} \mathsf{Doctor} \ \mathsf{of} \ \mathsf{Economics}, \ \mathsf{Professor},$

Financial University under the Government of the Russian Federation

- A. N. Shokhin Doctor of Economics, Professor
- **M. A. Eskindarov** Doctor of Economics, Professor, President of Financial University under the Government of the Russian Federation

### Chief Editor:

V. A. Meshcherov - Doctor of Economics, Professor

The journal is included in the list of the Higher Accreditation Committee of The Ministry of Education and Science of Russia of the leading scientific journals and publications issued in the Russian Federation, where the main scientific results of the scientific theses for the degrees of Doctor and Candidate of Science can be found

Founder: LLC "Economic Sciences", V. A. Meshcherov Address: 125057, Moscow, Chapaevskii per. 3-775

E-mail: info@ecsn.ru WWW: http://ecsn.ru Tel.: +7(995)4844669

The Certificate of registration of mass media: ПИ № ФС77-21147 from 28.06.2005

Subscription index 20387

ISSN 2072-0858

Issue date 01.02.2024 Format 60×84/8 Printed signatures 56.38 1000 copies Printed by "24 Print" Ltd

### **Editorial Board:**

- **V. A. Meshcherov** Doctor of Economics, Professor, Chief Editor of the Journal «Economic Sciences»
- **F. F. Sterlikov** Doctor of Economics, Professor, Moscow State University of Technologies and Management named after K. G. Razumovskiy
- **E. V. Zarova** Doctor of Economics, Professor, Plekhanov Russian University of Economics
- **A. E. Karlik** Doctor of Economics, Professor, St.-Petersburg State University of Economy and Finance
- **N. G. Kuznetsov** Doctor of Economics, Professor, Rostov State University of Economics
- **V. N. Ovchinnikov** Doctor of Economics, Professor, Southern Federal University
- S. N. Silvestrov Doctor of Economics, Professor,

Financial University under the Government of the Russian Federation

- **A. A. Bakulina** Doctor of Economics, Professor, MGIMO University
- **V. A. Savinova** Doctor of Economics, Professor, Samara State University of Economics
- **E. N. Valiyeva** Doctor of Economics, Professor, Samara State University of Economics
- **G. D. Fainshtein** PhD in Economics, Tallinn University of Technology
- **V. A. Piskunov** Doctor of Economics, Professor, Samara State University of Economics
- **A. M. Petrov** Doctor of Economics, Professor, Financial University under the Government of the Russian Federation
- **P. V. Pavlov** Doctor of Economics, Associate Professor, Southern Federal University
- **O. A. Khokhlova** Doctor of Economics, Professor, East-Siberian University of Technology and Management
- **K. N. Ermolaev** Doctor of Economics, Professor, Samara State University of Economics
- **O. E. Ryazanova** Doctor of Economics, Professor, Head of the Department of Economic Theory, MGIMO University **N. V. Kuznetsov** Doctor of Economics, Financial University

under the Government of the Russian

Federation

V. S. Osipov - Doctor of Economics, MGIMO University

## **CONTENTS**

ECONOMIC THEORY	388
Milovidova S. N. Methods of making management decisions	388
Vdovenko A. A. The main problems of forming a digital currency	389
REGIONAL AND SECTORAL ECONOMY	390
Chaika G. Big Data and Analytics using in marketing audit	390
Chaika G. The history of the formation of marketing audit	391
Shatskaya I. V. Prospects for the development of machine tool industry in Russia	392
Anopchenko T. Yu., Vetrova E. V. Main trends and factors in the development of the agro-industria complex of the Russian Federation at the present stage	
<b>Antonova O. V.</b> The system of principles of economic, social and environmental blocks in the formation of the assessment models of sustainability of economic development the subject	396
Azieva R. H., Taimakhanov H. E. The innovative potential of fuel and energy companies and its development in the era of digitalization	397
Belous A. B., Panibratov Yu. P. The concept of time as a special economic resource in the construction industry	399
Borovitskaya M. V. The green economy in Russia: the realities of today	401
Burtseva K. Yu. Analytical tools for promotion of goods on marketplaces	403
Charyeva M. O. Current problems in attracting and using human resources in the hospitality industry in the digital age.	404
<b>Dolgov A. M.</b> Innovations in modern society. The essence and formation of the concept of innova	tion406
<b>Dolgov V. M., Viktorova N. G., Dolgov A. M.</b> Development of an approach to the assessment of internal corporate orientation in the management of an enterprise of the military-industrial comple (MIC)	
Efremov A. A., Soppa I. V., Sekerin V. D., Gorokhova A. E. Modern principles of the advertising agency	410
Gerasimova E. B. Analysis of the functioning of the economic system: challenges and prospects .	411

<b>Ilkevich S. V.</b> Main directions of government regulation and stimulation of digital platforms in the
B2C and B2B segments
Kabisova L. E. Development of souvenir products as a key factor in rebranding the region
Kokorev I. A., Tsaritova K. G., Gizyatova A. Sh. Methodological foundations of regional innovation infrastructure management
in a structure management
<b>Korobkova O. K., Voronina N. V.</b> Analysis of social services provided to persons over 60 years of age: social status, living conditions, accessibility of services using the example of the Khabarovsk Territory
Krishtaleva T. I., Kachkova O. E. Biological assets in the public sector: problems of qualification and accounting
Smirnov V. G., Kuzina M. A. The Trends Assessment In The Sustainable Development of High-Tech Industries
<b>Leonova O. V.</b> Modeling of the human development index by country of the world
Leiman E. N., Sablin D. O. The impact of digital technologies on improving the efficiency of the operational procurement model
Milovidova L. A. Formation of a system of key performance indicators for the purposes of sustainable development of economic entities
Milovidova S. N. Environmental sustainability of agricultural organizations
Moshchenko O. V., Chernyshina E. G. Methods and procedures for internal control of business processes in economic entities
Mustafaeva S. R. The place of environmental sustainability in the sustainability system of an economic entity
Mustafaeva S. R. Professional judgment of an accountant and its influence on the formation of the organization's accounting policy
Petrov A. M. Disclosure of information on social obligations in the reporting of economic entities434
Reshetnikova E. G. Food poverty: theoretical aspects and institutional measures to overcome 439
Savenkov L. D. Comparative assessment of the performance of a company in the Russian metallurgical complex
Savin A. A., Savin I. A. Public non-financial reporting: Russian aspect
Savin A. A. Information support of environmental sustainability of economic entities

Sergeeva O. M. An algorithm for assessing business risks	440
Shlifer E. V. Assessing the industry in the context of realizing entrepreneurial potential	441
<b>Shulkin Yu. A., Leyman E. N.</b> Strategy for the development of digital infrastructure in the digitalization of enterprises of the Russian electric power industry	443
<b>Skripnik O. B.</b> Risk management at agro-industrial enterprises in the context of sanctions	445
Speshilova N. V., Girina A. S., Dyakonova Ju. P. Features of cost management in the oil and gas industry	447
<b>Suzdaleva N. N., Egiazaryan A. A.</b> Activities for the industrial development of enterprises in the instrument making industry: the experience of foreign countries	449
Suzdaleva N. N., Egiazaryan A. A. Principles and methods of state industrial policy	451
Tolmachev M. N. Russia's role in global agriculture	452
<b>Tsypin A. P.</b> Studying the main trends in the digitalization of the russian tourism industry	453
Venediktova S. K., Gorbushina N. I., Muravev A. V. Features of the adoption and dissemination of innovations	454
<b>Verzhbitckaya I. V.</b> Evolution of Regulatory Framework for Accounting Expertise of Intentional and Fictitious Bankruptcy	455
<b>Zargaryan D. P., Kevorkova Zh. A.</b> Formation of a unified information space of foreign economic activity of organizations on the basis of its accounting system	457
FINANCE 459	1
<b>Bakulina A. A., Kartoshnikov N. A.</b> The structure of the public debt of the constituent entities of the Russian Federation: types of debt obligations and ways to solve the problem of debt dependence	460
<b>Ershov S. K., Slobodyanik V. V.</b> The concept of regulating investment processes based on a balanced Russian financial system	462
Kataev S. E., Muraviev A. V., Khvostov A. B. Foreign direct investment in the Russian economy	464
Morozko N. I., Morozko N. I. Increasing the role of state regulation of lending to small and medium-sized businesses.	466
Shcherbakova N. V. Regional taxation as a tool of regional tax policy	468
<b>Zatsarnaya N. A.</b> Study of dynamics and interrelation of indicators of financial condition and environmental safety of economic regions of Russia	469

WORLD ECONOMY 471

Chernousov D. A. A retrospective of the becoming of the Chinese oil industry and strategic cooperation between Russia and China on the issue of oil trade.	472
Yu Zhaoqun, Fu Yuanyuan A study of the political environment and innovation efficiency of joint investments in Russian-Chinese joint ventures	474
Gusarova S. A., Bokov A. N. Assessment of the effectiveness of OPEC activities in the world oil market	475
<b>Titov I. B.</b> BOT — a model for financing and implementation of infrastructure projects: modification and principles	
MANAGEMENT	479
Sharantaev A. G. Assessment of management digitalization projects at the microeconomic level	480
Shorokhov A. N. Gas resources and reserves analysis and conditions to develop gas production strategy in Arctic Region of Russia Federation	481
Udaltsova N. L. Managing the organization's image in the internet space	484
Nikishin V. M., Moshnov A. N., Zabelin B. F. General concepts of managed sustems	485

## **ECONOMIC THEORY**

## Methods of making management decisions

## © 2024 Milovidova Svetlana Nikolaevna

Candidate of Economics, Associate professor of the Department of Business Analytics of the Faculty of Taxes, Audit and Business Analysis. Financial University under the Government of the Russian Federation.

E-mail: snmilovidova@fa.ru

The article is devoted to the use of the linear programming method for making management decisions. Among the many approaches to solving linear programming problems, the article discusses the most common and frequently used methods: the graphical method and the simplex method. Algorithms for solving linear programming problems using these methods are considered using practical examples.

Keywords: linear programming, management decision, business analysis, resources, economic methods.

- Goncharenko V. M., Popov V. Y., Nabatova D. S. Methods of optimal solutions in economics and finance: tutorial / ed. by V. M. Goncharenko, V. Y. Popov. – Moscow: KnoRus, 2023. – 181 p. – ISBN 978-5-406-11676-0. – URL: https://book.ru/book/950083 (visited on 02/04/2023).
- 2. *Kry'lov V. E.* Mathematical methods in economics: textbook. Moscow: KnoRus, 2022. 216 p. ISBN 978-5-406-08727-5. URL: https://book.ru/book/940661 (visited on 02/04/2024).
- 3. Makarov S. I., Gorbunova R. I., Mishhenko M. V. Methods of optimal solutions (Economic and mathematical methods and models): tutorial. Moscow: KnoRus, 2021. И. Макарова. 240 р. ISBN 978-5-406-02903-9. URL: https://book.ru/book/936565 (visited on 02/04/2024).
- Milovidova S. N. Application of economic analysis methods under conditions of uncertainty // Analysis and modern information technologies in ensuring the economic security of business and the state: Collection of scientific papers and results of joint research projects. – Moscow: RE'U im. G. V. Plexanova, 2016. – P. 240-246.
- 5. Nikiforova N. A., Izzuka T. B., Milovidova S. N. Methodology of economic analysis: textbook. Moscow: KnoRus, 2024. 354 p. ISBN 978-5-406-12486-4. URL: https://book.ru/book/951945 (visited on 02/04/2023).
- 6. Tatarnikov O. V., SHershnev V. G., SHved E. V. Linear algebra and linear programming for economists: textbook. Moscow: KnoRus, 2020. 258 p. ISBN 978-5-406-07502-9. URL: https://book.ru/book/932561 (visited on 02/04/2024).

## The main problems of forming a digital currency

## © 2024 Vdovenko Anatolii Anatolyevich

Candidate of sciences, associate professor, docent. Tver state university.

E-mail: A-Vdovenko@yandex.ru

The article discusses the main problems of introducing official digital currencies. Many of them are institutional in nature. Despite the fact that official cryptocurrencies perform the functions of money, they cannot yet be called full-fledged money.

**Keywords**: cryptocurrency, digital currency, national cryptocurrencies (CBDC), means of payment, neutrality of money, volatility, central bank currency.

- 1. Davy'dov-Gromadin D. Rate growth, SEC against everyone, ETFs and other key events in 2023. URL: https://www.rbc.ru/crypto/news/658ef86b9a794718a55284fd.
- 2. *Kodolova V.* CoinGecko: Cryptocurrency trading volume exceeded \$36 trillion in 2023. URL: https://bits.media/coingecko-obem-torgov-kriptovalyutami-v-2023-godu-prevysil-36-trln.
- 3. Lukin E. Advantages and disadvantages of cryptocurrency. URL: https://crypto.ru/preimushchestva-i-nedostatki-kriptovalyuty/?utm\_source=yandex.ru&utm\_medium=organic&utm\_campaign=yandex.ru&utm\_referrer=yandex.ru.
- 4. Over the past year, \$2.61 billion of cryptocurrency has been stolen worldwide. Returned \$674 million. URL: https://www.tadviser.ru/index.php/Статья:Мошенничество\_с\_криптовалютой.
- 5. Prospects for cryptocurrency in 2023. URL: https://fin-plan.org/blog/investitsii/perspektiv y-kriptovalyuty-v-2023-godu.

## REGIONAL AND SECTORAL ECONOMY

## Big Data and Analytics using in marketing audit

## © 2024 Chaika Grygorii

Postgraduate. Plekhanov Russian University of Economics. Basic Department of Financial Control, Analysis and Audit of the Moscow Main Control Department.

E-mail: Malenkogm@gmail.com

The scientific article discusses the use of Big Data and Analytics to improve marketing research and marketing audit, in particular. The work includes five main theses on the use of Big Data and analytics tools to reflect their advantages in planning and implementing a marketing audit.

Keywords: Big Data, marketing analytics, marketing audit, marketing research, ROI.

- 1. Alekseev K. A. Using Big Data in International Business // Proceedings of the Institute of System Programming RAS. 2020. Vol. 32, no. 4. P. 7–20.
- 2. Blagirev A., Xapaeva N. Big data in simple terms. Moscow: AST, 2019. 256 p.
- 3. Fre'nks B. Revolution in analytics. How to improve your business with operational analytics in the era of Big Data. Al'pina Pablisher, 2020. 316 p. ISBN 978-5-907470-93-4.
- 4. Kellexer D., Tirni B. Data Science. Moscow : Al'pina Didzhital, 2020. 222 p.
- 5. ROI in marketing: examples of calculations for different digital channels / Gravitec. 2019. URL: https://gravitec.net/ru/blog/chto-takoe-roi-v-marketinge/ (visited on 02/10/2024).

## The history of the formation of marketing audit

## © 2024 Chaika Grygorii

Postgraduate. Plekhanov Russian University of Economics. Basic Department of Financial Control, Analysis and Audit of the Moscow Main Control Department.

E-mail: Malenkogm@gmail.com

The scientific article examines the periods of formation of marketing audit from its very first manifestation to the present day. The stages corresponding to the periods of development of both the economy in general and marketing and auditing in particular are formulated – the initial period, the period of maturity, the period of mathematical modeling and the period of the digital revolution. The key figures and their works are considered.

Keywords: marketing, marketing audit, marketing research, history of formation.

- 1. Gorshkov M. K. Marketing audit and its importance for improving the efficiency of enterprise marketing management. Moscow: E'konomika i upravlenie., 2021.
- 2. Kotler P., Gregor W., Rodgers W. Marketing audit comes of age // Sloan Manage Review. 1977. 18 (2). P. 25–43.
- 3. Marketing. Fundamentals of Marketing, Marketing Management / F. Kotler [et al.]. SPb. : Dialektika, 2020. 752 p.
- 4. Popov E. V. Marketing audit: practice of application in Russian companies. Moscow: GU VSHE', 2019.
- 5. Samue'l'son G. Marketing audit. Moscow : Al'pina Pablisher, 2017.

## Prospects for the development of machine tool industry in Russia

## © 2024 Shatskaya I. V.

Doctor of Economics, Associate Professor, Head of the Department of Economics. MIREA is a Russian Technological University.

E-mail: shatskaya@list.ru

Subject. The subject of this article is to understand the current problems of the development of machine tool industry in Russia.

Goal. The purpose of the paper is to analyze the main indicators characterizing the Russian manufacturing industry and, in particular, the machine tool industry.

Methods. To achieve these goals, the article used a number of scientific methods: analysis and synthesis, generalization, comparison.

Results. Based on an overview of global trends that determine the features of the development of industrial production, the author formulated the prospects for the development of domestic machine tool industry. The main trends identified are: the strengthening of the role of the industrial Internet of Things as a factor in increasing labor productivity and reducing production disruptions, as well as an indicator of occupational injuries; and the activation of the use of artificial intelligence technologies in production.

Conclusions. As a result of the conducted research, it was concluded that one of the most promising approaches to solving the identified problems in the machine tool industry is innovative. It is the introduction of innovative technologies into the Russian manufacturing industry that will reduce the technological gap between our country and other countries and ensure the growth of the resulting indicators characterizing production efficiency.

**Keywords**: manufacturing industry, machine tool industry, fixed assets, Internet of Things, artificial intelligence.

## References

1. Carlsson B. The development and use of machine tools in historical perspective // Journal of Economic Behavior & Organization. — 1984. — Vol. 5, issue 1. — P. 91–114. — DOI: 10.1016/0167-2681(84)90028-3.

- 2. Egorov I. Russian Security Council: Putin approved proposals for the development of domestic machine tool industry / Russian newspaper. URL: https://rg.ru/2023/08/30/reg-szfo/sovbez-rf-putin-odobril-predlozheniia-po-razvitiiu-otechestvennogo-stankostroeniia.html.
- 3. Emerging trends in the machine tool industry. URL: https://www.nai-group.com/emerging-trends-in-the-machine-tool-industry.
- 4. In Russia, only 27% of enterprises use industrial Internet of things technologies. URL: https://www.ide xpert.ru/news/V-Rossii-tolko-27--predpriyatiy-ispolzuyut-tekhnologii-promyshlennogo-interneta-veshchey/?print=Y.
- 5. Industrial production in Russia 2023: Statistical collection. Moscow: Rosstat, 2023. 259 p.
- 6. LPWAN from STRIZH: new opportunities. URL: https://controleng.ru/otraslevye-resheniya/zhkh/lpwan-ot-strizh.
- 7. Manufacturing companies spend a third of annual revenue on AI. URL: https://cdo2day.ru/analytics/report ai in industry 2022.
- 8. On the strategy for the development of the Russian economy : preprint / S. Y. Glaz'ev [et al.]; ed. by S. Y. Glaz'ev. M : OON RAN, 2011.
- 9. Putin: the state will support mechanical engineering, which has great export potential. URL: https://frprf.ru/press-tsentr/smi-o-nas/putin-gosudarstvo-podderzhit-mashinostroenie-obladayushchee-bolshim-eksportnym-potentsialom.
- 10. SHaczkaya I. V. Problems of modernization of the Russian economy: starting opportunities, directions, resources, personnel // Management of economic systems: electronic scientific journal. 2014. No. 6. P. 1–30.

## Main trends and factors in the development of the agro-industrial complex of the Russian Federation at the present stage

## © 2024 Anopchenko Tatyana Yuryevna

Doctor of Economics, Professor. Plekhanov Russian University of Economics, Russia, Moscow.

E-mail: Anopchenko.TY@rea.ru

## © 2024 Vetrova Elena Vladimirovna

Director of the Department of Economic Policy and Coordination. Financial and Economic Activities National Research Centre Kurchatov Institute, Russia, Moscow.

E-mail: excellent2005@yandex.ru

The article examines the main indicators of the development of the agro-industrial complex of the Russian Federation, a comparative analysis of the growth rate of the gross domestic product (GDP) of the Russian Federation and types of economic activities related to agricultural production and processing for the period 2019-2023 is carried out. The authors identified the main trends and factors in the development of the agro-industrial complex at the present stage, substantiated organizational, economic, administrative and legal measures aimed at achieving the main targets of the state agricultural policy of the Russian Federation. The results of the study can be used by government bodies of the Russian Federation, constituent entities of the Russian Federation in the development of strategies and programs for the development of agricultural production, as well as by economic entities of the agro-industrial complex.

**Keywords:** agriculture, economics, agro-industrial complex, dynamics, gross domestic product, indicators, industry, state, regulation.

- 1. Algorithms and factors for stimulating investment activity (using the example of the Russian agro-industrial complex) / R. V. Revunov [et al.] // Financial Economics. 2018. No. 6. P. 635–637.
- 2. Anopchenko T. Y., Revunov S. V., Abdullaev E. E. Strategic partnership between government and business: analysis of best global practices in the context of digital transformation // Economic Sciences. 2022. No. 216. P. 357–362. DOI: 10.14451/1.216.734.
- 3. *Brik A. D., Revunov R. V.* Justification of organizational, economic and legal instruments for the development of the agro-industrial complex of the Krasnodar Territory // Bulletin of the Altai Academy of Economics and Law. 2023. No. 11–3. P. 357–361. DOI: 10.17513/vaael.3100.

- 4. Decree of the Government of the Russian Federation of May 16, 2011 No. 359 "On submitting for ratification the Agreement on uniform rules for state support of agriculture".
- 5. Doctrine of food security of the Russian Federation, (approved by Decree of the President of the Russian Federation of January 21, 2020 No. 20 "On approval of the Doctrine of food security of the Russian Federation".
- 6. Federal Law of December 29, 2006 No. 264-FZ "On the Development of Agriculture".
- 7. Gubachev V. A., Gubacheva E. V., Bezdenezhny'j A. S. Analysis and assessment of socio-economic indicators of food security in the region // Bulletin of the Altai Academy of Economics and Law. 2023. No. 12/3. P. 421–426. DOI: 10.17513/vaael.3190.
- 8. Harmonious development of agricultural territories based on the SOCHI model and principles of food security / T. Y. Anopchenko [et al.] // Plekhanov Scientific Bulletin. 2022. 2 (22). P. 151–161.
- 9. Official website of Rosstat access date 02/20/2024.
- 10. Official website of the Ministry of Agriculture of the Russian Federation accessed 02.20.2024.
- 11. OK 029-2014 (OKVED2). All-Russian classifier of types of economic activity, approved. By Order of Rosstandart dated January 31, 2014 No. 14-st (approved by Order of Rosstandart dated January 31, 2014 No. 14-st) (as amended on November 30, 2023).

# The system of principles of economic, social and environmental blocks in the formation of the assessment models of sustainability of economic development the subject

## © 2024 Antonova Olga Vitalievna

PhD, assistant professor of Business Analysis Department. Financial University under the Government of the Russian Federation, Moscow.

E-mail: olgavit01@yandex.ru

Currently, one of the urgent issues of the world community is the issue of the development of environmental and social responsibility of individual organizations and economic entities. This article examines the system of key principles of the development of economic entities in the implementation of sustainable development goals, in the form of economic, social and environmental blocks necessary for the formation of an assessment model of the sustainability of the development of an economic entity.

**Keywords**: sustainable development, social and environmental responsibility, financial and economic activity, economic entity.

- 1. Bozhuk S. G., Kulibanova V. V., Te'or T. R. Corporate Social Responsibility: textbook for universities. 2nd ed. Moscow: YUrajt, 2023.
- 2. Information and analytical support for managing the socio-economic and environmental development of economic entities: monograph / ed. by O. V. Efimov. Moscow: Rusajns, 2023. 178 p. ISBN 978-5-4365-8720-2.
- 3. Nikiforova E. V. Formation and disclosure of information about the company's sustainable development // Current problems of economics and law. 2016. Vol. 10, no. 2. P. 113–123.

## The innovative potential of fuel and energy companies and its development in the era of digitalization

## © 2024 Azieva Raisa Husainovna

Candidate of Economics, Associate Professor of the Department of Economic Theory and Public Administration. Grozny State Petroleum Technical University named after Acad. M. D. Millionshchikova, Russia, Grozny.

E-mail: raisaazieva@list.ru

## © 2024 Taimakhanov Hasan Elimsultanovich

Doctor of Economics, Professor, Head of the Department of Economic Theory and Public Administration. Grozny State Petroleum Technical University named after Acad. M. D. Millionshchikova, Russia, Grozny.

E-mail: raisaazieva@list.ru

The article examines the innovative potential of enterprises in the Russian fuel and energy complex. It is shown that the innovative potential of the fuel and energy complex plays an important role in the development of enterprises in the industry in the context of digitalization of the economy, since digital technologies provide ample opportunities to increase efficiency, optimize processes, and create new products and services. It is concluded that for enterprises of the Russian fuel and energy complex, the implementation of their own innovative potential acts as a key factor in ensuring competitiveness. The study analyzed key aspects of the innovative potential of fuel and energy enterprises, including scientific, technical, organizational and investment components. Recommendations are proposed for realizing the innovative potential of the fuel and energy complex, including: the development and application of new technologies, investing in scientific research, cooperation with research organizations and industrial partners, the use of modern information technologies to optimize business and management processes, creating an innovative culture, exchange of experience and knowledge, attraction of investments, formation of an innovation portfolio, participation in government support programs, etc. The need for cooperation between companies, government, academic and scientific institutions for the successful development of the innovative potential of fuel and energy sector enterprises in the era of digitalization is substantiated.

**Keywords**: innovative potential; digital transformation of enterprises; information Technology; fuel and energy complex.

- 1. Azieva R. New benchmarks for the development of the oil and gas industry of the Russian Federation in the global market // AIP Conference Proceedings. AIP Publishing, 2021. DOI: 10.1063/5.0076474.
- 2. *Dmitrievskij A., Komkov N., M. K.* Resource-innovative potential of strategic development of Russia // Energy Policy. 2021. 6 (160). P. 24–37.
- 3. Doronkina L. N., Gorbenko A. V. A systematic approach to assessing innovative potential // Innovation and investment. 2017. No. 11. P. 152–156.
- 4. Gorlov V. V., Surat V. I. Management of investment activities of the fuel and energy complex: development of innovative potential // Russian economic online journal. 2019. No. 4. P. 1–18.
- 5. Ivanova N. A., Varfolomeeva V. A. Features of the economic development of the fuel and energy complex in the context of digitalization // Industrial economy. 2022. No. 2. P. 185–191.
- 6. Order of the Government of the Russian Federation dated December 28, 2021 No. 3924-r "On approval of the strategic direction in the field of digital transformation of the fuel and energy complex". URL: https://www.consultant.ru/document/cons\_doc\_LAW\_405567/ (visited on 12/02/2023).
- 7. Passport of the national project "National Program "Digital Economy of the Russian Federation" (approved by the Presidium of the Council under the President of the Russian Federation for Strategic Development and National Projects, protocol dated 06/04/2019 No. 7). URL: https://www.consultant.ru/document/cons\_doc\_LAW\_328854/ (visited on 12/07/2023).
- 8. Russian Statistical Yearbook 2022: Statistical collection. Moscow: Rosstat, 2022. 691 p.
- 9. Sal'ko M. G. Development of the innovative potential of digital transformation of enterprises in the fuel and energy complex // Bulletin of Tyumen State University. Socio-economic and legal research. 2021. Vol. 7, no. 2. P. 200–218.
- 10. Technological development of economic sectors. URL: https://rosstat.gov.ru/folder/11189 (visited on 12/09/2023).
- 11. Ustinova L., Sirazetdinov R. Innovative potential of an enterprise: essence, structure, assessment // Russian Journal of Entrepreneurship. 2017. No. 18. P. 3751–3764.
- 12. YArovova T. V., Eliseev N. D. Features of digital transformation of the fuel and energy complex // Moscow Economic Journal. 2022. No. 5. P. 574–582.

## The concept of time as a special economic resource in the construction industry

## © 2024 Belous Aleksey Bronislavovich

Doctor of Economics, Professor of the Department of Economics of Construction and Housing and Communal Services. St. Petersburg State University of Civil Engineering.

E-mail: aleksey-@mail.ru

## © 2024 Panibratov Yuri Pavlovich

Doctor of Economics, Professor, Consulting Professor at the Department of Economics of Construction and Housing and Communal Services, Academician of the Russian Academy of Architecture and Construction Sciences. St. Petersburg State University of Civil Engineering.

E-mail: aleksey-@mail.ru

The article examines the concept of time as a non-reproducible resource in the construction industry, draws attention to the role of time in a competitive environment and its impact on the successful activities of construction organizations. The concept of time management from an economic perspective is proposed, including planning, organization, coordination, and overall control of a construction project. The concept offers guidance and solutions to cost problems faced by construction managers and stakeholders when managing time. The concept of time - a special economic resource shows how to involve reference groups, increase investment activity in building up human capital for the harmonious development of the national economy.

**Keywords**: regional economy, system of managerial relations, management and controllability, pricing, relationships between fluctuations of interests, construction process, deviations of fact from plan, motivation and incentives, price interactions, proportions of extended time and money, human capital.

- 1. Asaul V. V., Aleksandrova E. B., Krishtal' V. V. Risk management in construction based on the theory of self-organization. SPb.: Petropolis, 2018. 230 p.
- 2. Belous A. B. Theory of firm control. SPb.: Izdateľ stvo Sankt-Peterburgskoj akademii upravleniya i e'konomiki, 2010. 304 p.
- 3. Belous A. B., Panibratov Y. P. Manageability of business structures in construction // Economic problems in architecture, urban planning and investment and construction activities. Current status and challenges: materials of the All-Russian Scientific and Practical Conference of RAASN members, teaching staff, young scientists of SPbGASU and specialists in the investment and construction sector. SPb.: Sankt-Peterburgskij gosudarstvenny'j arxitekturno-stroitel'ny'j universitet, 2019. P. 61–66.

- 4. Belous A. B. Ways to improve the controllability of a construction company in conditions of instability. SPb., 2002. 172 p.
- 5. Bovteev S. V. Application of 4D models in construction // New information technologies in architecture and construction: materials of the IV International Scientific and Practical Conference, November 2–3, 2021. Ekaterinburg: Ural'skij gosudarstvenny'j arxitekturno-xudozhestvenny'j universitet, 2021. P. 32.
- 6. *Bruks F.* The mythical man-month or how software systems are created: trans. from the English by. SPb., 1999. Символ-Плюс.
- Dermanov V. K. Time and life as forms of oscillatory process / SPbSU. 2012. URL: https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=2171275.
- 8. Formation of risk management mechanisms for investment and construction projects / V. V. Asaul [et al.]. SPb.: SPbGASU, 2016. 170 p.
- 9. *Gumba X. M.* Economics of the industry: pricing and estimating in construction: tutorial. 3rd ed. Moscow: YUrajt, 2022. 372 p.
- 10. Gusakova E. A., Pavlov A. S. Fundamentals of organization and management in construction. 2nd ed. Moscow: YUrajt, 2022. 648 p.
- 11. *Klejner G. B.* From the "economics of individuals" to the systemic economy. 2017. P. 56–74. URL: https://kleiner.ru/wp-content/uploads/2017/10/ot-e%60konomiki-fizicheskih-lits.pdf.
- 12. Klejner G. B. System economics: steps of development: Monograph. Nauchnaya biblioteka, 2021. 746 p.
- 13. *Klejner G. B.* System paradigm as a theoretical basis for strategic economic management in modern conditions // Management Sciences. 2023. 13(1). P. 6–19.
- 14. Kornai Y. Honesty and trust in a transition economy // Economic issues. 2003. No. 9. P. 7-8.
- 15. Koshheev V. A., Malinina K. V., Zajczeva A. S. Experience in introducing digital technologies in construction by countries with developed economies // Bulletin of Civil Engineers. 2019. 6 (77). P. 325–330.
- 16. *Maczczukato M.* Entrepreneurial State: Dispelling myths about the state and the private sector / trans. from the English by M. Добряковой. Moscow : Izdatel'skij dom Vy'sshej shkoly' e'konomiki, 2023. 360 p.
- 17. Marks K. G. Capital. T. 1. Moscow: AST, 2001.
- 18. Mesoeconomics of Russia: take-off strategy: monograph. Moscow: Nauchnaya biblioteka, 2022. 808 p.
- 19. *Milgrom P., Roberts Dzh.* Economics, organization and management: trans. from the English by. Moscow: Al'pina PRO, 2023. 1113 p.
- 20. Panibratov Y. P. Comprehensive system for increasing production efficiency. SPb.: Piter, 2000. 176 p.
- 21. Panibratov Y. P. Time factor in the life cycle of a building structure // Materials of the International Scientific and Technical Conference within the framework of the VIII Academic Readings of the RAASN "Fracture Mechanics of Building Materials and Structures" Kazan, September 18-20, 2014.
- 22. Panibratov Y. P., Baranovskaya N. I. Economics of construction. SPb. : ASV, 2004. 408 p.
- 23. Pitersen V. Strategy as learning: A new look at the process of creating value and fighting for competitive advantage: trans. from the English by. Moscow: Intellektual'naya Literatura, 2020.
- 24. Problems of construction law: collection of articles. Issue 1. Moscow: Statut, 2022. 330 p.
- 25. Problems of construction law: collection of articles. Issue 2. Moscow: Statut, 2023. 560 p.
- 26. SHumpeter J. A. Theory of economic development. Capitalism, socialism and democracy. Moscow : E'ksmo, 2007. 864 p.
- 27. Vasil'eva M. A. Analysis of pricing opportunities in construction: problems and prospects // Economics and Entrepreneurship. 2024. 2 (163).
- 28. X'yuz U., CHampion R., Me'rdok Dzh. Construction contracts: Law and management: trans. from the English by / ed. by M. T. Belov. Moscow: Statut, 2019. 669 p.
- 29. Xe'mel G., Zanini M. Humanocracy. How to make a company as flexible, courageous and creative as the people within it / trans. from the English by Э. Кондуковой. Moscow: Mann, Ivanov i Ferber, 2021. 336 р.

## The green economy in Russia: the realities of today

## © 2024 Borovitskaya Marina Vladimirovna

Ph.D. in Economics, Associate Professor of the Department of Business Analytics. Financial University under the Government of the Russian Federation, Russia.

E-mail: geht066@mail.ru

The article examines the issues of the concept of a "green" economy, which is relevant today all over the world, and the practice of its implementation in Russia. The development of mankind is inextricably linked with an increase in its population, an increase in the need to use the planet's natural resources, which undoubtedly causes significant harm to the environment and generates a lot of environmental, social and economic problems. In this regard, the entire civilized society of the planet, concerned about the preservation of natural resources and acceptable living conditions for future generations, has come to realize the only right way to develop our society – the reorientation of the traditional "brown" economy to the path of the "green economy", which will help maintain a balance between the growth of the welfare of society and the use of natural resources.

The author in this article, based on the study of the experience of implementing the principles of sustainable development in Russian practice, identifies a number of key problems of the domestic "green" economy and recommends a range of measures for its more successful implementation.

The author, having studied modern advanced, unique developments of Russian universities, emphasizes that today Russian science has a fairly rich potential and the presence of successful promising achievements of domestic scientists in the field of creating renewable energy sources, alternative fuels that contribute to reducing the carbon footprint, improving the overall environmental situation, and preserving the planet's ecosystems.

**Keywords**: green economy, ecology, sustainable development, carbon footprint reduction, green cities, ecosystems, biodiversity, renewable energy sources, alternative fuels.

## References

 Boby'lev S. N., Kiryushin P. A., Kudryavczeva O. V. Green economy and sustainable development goals for Russia.Collective monograph. – Moscow: E'konomicheskij fakul'tet MGU imeni M. V. Lomonosova, 2019. – 284 p.

- 2. Decree of the Government of the Russian Federation of September 21, 2021 N 1587 (as amended on March 11, 2023) "On approval of criteria for sustainable (including green) development projects in the Russian Federation and requirements for the verification system of financing instruments for sustainable development in the Russian Federation". (Visited on 01/15/2024).
- 3. Decree of the President of the Russian Federation dated April 1, 1996 No. 440 "On the Concept of the Russian Federation's transition to sustainable development." Kremlin.ru. URL: http://www.kremlin.ru/acts/bank/9120 (visited on 01/15/2024).
- 4. Decree of the President of the Russian Federation dated July 21, 2020 No. 474 "On the national development goals of the Russian Federation for the period until 2030." Official website of the President of the Russian Federation. URL: http://www.kremlin.ru/acts/bank/45726 (visited on 01/15/2024).
- 5. Decree of the President of the Russian Federation dated June 4, 2008 No. 889 "On some measures to improve the energy and environmental efficiency of the Russian economy". URL: http://www.kremlin.ru/acts/bank/27565 (visited on 01/15/2024).
- 6. Decree of the President of the Russian Federation of October 26, 2023 No. 812 "On approval of the Climate Doctrine of the Russian Federation".
- 7. Draft concept of the Russian carbon circulation system / Government of the Russian Federation. Ministry of Economic Development. August 2020. (Visited on 01/15/2024).
- 8. Egorova M. S. Economic mechanisms and conditions for the transition to a green economy // Basic Research. 2014. No. 6–6. P. 1262–1266.
- 9. Federal Law of July 2, 2021 N 296-FZ "On Limiting Greenhouse Gas Emissions".
- 10. Federal Law of March 6, 2022 N 34-FZ "On conducting an experiment to limit greenhouse gas emissions in certain constituent entities of the Russian Federation". (Visited on 01/15/2024).
- 11. Green economy: reference book. doc. / UNEP. URL: http://web.unep.org/greeneconomy/sites/unep.org.greeneconomy/files/ru\_ge\_employment.pdf (visited on 01/15/2024).
- 12. *Ivanova N. I., Levchenko L. V.* Green economy: essence, principles and prospects // Bulletin of Omsk State University. Series: Economics. 2017. 2 (58). P. 19–28.
- 13. Kornilov A. M. Foreign experience in waste management. URL: http://www.recyclers.ru/modules/section/item.php?itemid=56 (visited on 01/15/2024).
- 14. *Kucherov A. V., SHibileva O. V.* The concept of "green" economy: basic provisions and development prospects // Young scientist. 2014. No. 4. P. 561–563.
- 15. *Kushnarenko A.* Fresh water shortage: problems and solutions. URL: http://thewallmagazine.ru/lack-of-fresh-water/ (visited on 01/15/2024).
- 16. Prospects for energy technologies. Scenarios and strategies until 2050 / ed. by A. Kokorin, T. Muratova. Moscow: OE'SR/ME'A; WWF Rossii, 2007. 586 p.
- 17. Rakovskaya E. G. Green economy in Russia: problems and prospects. URL: http://spbftu.ru/site/upload/201511061652\_Rakovskaja\_Rusak\_2015a.pdf.
- 18. Results of the conference "Challenges 2030. Sustainable development of regions". URL: https:// lnational.ru (visited on 01/15/2024).
- 19. Rodionova I. A., Lipina S. A. Green economy in Russia: model and development forecasts // Basic Research. 2015. No. 2-24. P. 5462-5466. URL: https://fundamental-research.ru/ru/article/view?id=38369 (visited on 01/15/2024).
- 20. Ten signs of growing green economy according to WWF. URL: https://trends.rbc.ru/trends/green/cmrm/65797a099a79472e60c3933b.
- 21. Vukovich N. A. "Green" economy: definition and modern environmental-economic model // Bulletin of UrFU. Economics and Management Series. 2018. Vol. 17, no. 1. P. 128–145.
- 22. What is a green economy? URL: https://journal.sovcombank.ru/esg/chto-takoe-zelenaya-ekonomika.

## Analytical tools for promotion of goods on marketplaces

## © 2024 Burtseva Ksenia Yurievna

PhD of Economic Sciences, Associate Professor of Business analysis Department Tax, Audit and Business-analysis Faculty. Financial University under the Government of the Russian Federation, Moscow.

E-mail: aksentiya@mail.ru

Modern processes of intensifying e-commerce force companies in different areas of business to adapt the sale of goods to changing external conditions. The erasing of state borders in the process of selling goods forces companies to organize the promotion of goods on marketplaces, that can compete both at the regional, national, and international levels. The article examines the scientific papers of domestic and foreign authors on the interpretation of the term "strategy," as well as methodological approaches and proposed methods of analysis and strategic promotion of goods. The stages of analysis are proposed, as well as tools at each stage in order to successfully sell products on marketplaces.

Keywords: analysis, analytical tools, product promotion, sales, marketplace.

- 1. Analytical system for sellers on marketplaces. URL: https://shopstat.ru (visited on 12/14/2023).
- 2. Burczeva K. Y. Control and regulation of the activities of regional universities // Bulletin of Kazan State Agrarian University. 2020. 4 (60). P. 90–96.
- 3. Burczeva K. Y. Development of accounting, analytical and control tools based on XBRL technologies // Bulletin of Kazan State Agrarian University. 2020. 3 (59). P. 94–98.
- 4. Burczeva K. Y. Directions for increasing the efficiency of internal control of business processes // Bulletin of Voronezh State Agrarian University. 2021. 1(68). P. 151–159.
- 5. Burczeva K. Y. Methodological tools for strategic analysis // Audit and financial analysis. 2018. No. 3. P. 126–130.
- 6. Chandler A. D. Scale and scope. Cambridge, MA: Harvard University Press/ Belknap, 1990.
- 7. Drucker P. F. Management challenges for the 21st century. Oxford: Butterworth-Heinemann, 2002. 205 p.
- 8. Efimova O. V. Analysis of the company's sustainable development: stakeholder approach // Economic analysis: theory and practice. 2013. 44(348). P. 41–51.
- 9. Grant R. M. Contemporary strategic analysis. Oxford: Blackwell, 2019. 675 p.
- 10. Johnson G., Scholes K., Whittington R. Exploring Corporate Strategy. 2007. 622 p.
- 11. Nikiforova E. V. Formation of forecast financial statements is the main source of information on the sustainable development of an economic entity // Bulletin of SamGUPS. 2014. 2 (24).
- 12. Porter M. E. Competitive advantages. New York: The free press, 1985. 658 p.

## Current problems in attracting and using human resources in the hospitality industry in the digital age.

## © 2024 Charyeva Maral Odzharovna

Dr. S. in Economics, professor of the National Economy department of the Institute of Economy, Mathematics, and Information Technology. Russian Academy of National Economy and Public Administration.

E-mail: Cmar\_ch@mail.ru

The article includes analysis of sources of personnel shortages in the hospitality industry and possible solutions for this problem, gives examples how automation and robotization in the hospitality industry can increase staff performance and even reduce requirements for human resources, provides ways for assessing the feasibility of robotization.

**Keywords**: hospitality industry, personnel shortage, digital technologies, HR management. food service industry, hoteliers, robotization, automation.

- 1. Avito Work: demand for restaurant business employees increased 1.7 times. 2023. URL: https://www.avito.ru/company/press/avito\_rabota\_spros\_na\_sotrudnikov\_restorannogo\_biznesa.
- 2. Brief overview of the Russian robotics market. 2023. URL: https://assets.kept.ru/upload/pdf/2023/04/ru-russian-robotics-market-brief-kept-overview.pdf.
- Humans Still Cheaper Than AI in Vast Majority of Jobs, MIT Finds. 2024. URL: https://www.bloomberg.com/news/articles/2024-01-22/humans-still-cheaper-than-ai-in-vast-majority-of-jobs-mit-finds.
- 4. Morozov M. A., Morozova N. S. How modern technologies are changing the tourism industry and the approach to business organization // Service in Russia and abroad. 2020. Vol. 14, no. 2. P. 205–211.
- 5. Personnel shortage overcomes catering. 2023. URL: https://www.kommersant.ru/doc/6198873.
- 6. Research by hh.ru: taxi drivers have the highest income among blue-collar occupations. 2023. URL: https://hh.ru/article/32056?ysclid=lp8gwog6qc364806008.
- 7. The number of young workers in Russia has dropped to a historic low. 2023. URL: https://finexpertiza.ru/press-service/researches/2023/chisl-mol-rab-min.
- 8. There are already a million couriers serving Russia. 2023. URL: https://www.vedomosti.ru/society/articles/2023/06/07/978993-rossiyu-obsluzhivaet-uzhe-1-mln-kurerov.

- 9. Transport and manufacturing enterprises most often experience personnel shortages. 2024. URL: https://www.superjob.ru/research/articles/114440/kadrovyj-golod-chasche-vsego-ispytyvayut-transportnye-i-proizvodstvennye-predpriyatiya.
- 10. YAkimova Z. V., CZareva N. A., ZHukova A. E. Modeling the employer value proposition in the context of organizational culture type // Azimuth of scientific research. Economics and Management. 2019. No. 1.

## Innovations in modern society. The essence and formation of the concept of innovation

## © 2024 Dolgov Alexander Mikhailovich

Graduate student of Graduate School of Industrial Economics. Peter the Great St. Petersburg Polytechnic University, St. Petersburg, Russian Federation.

E-mail: dolgov1alexander@yandex.ru

This article provides an overview of the most relevant definitions of the term «innovation» and its evolutionary component, and describes the processes associated with the creation, development, implementation and commercialization of new and improved products, services, processes and methods. The described processes of innovation development and implementation require the work of many people and are becoming increasingly complex due to the complexity of technology in modern society. Attention is drawn to the widespread use of the term «innovation» in various fields of activity and at any level of the organization, which makes it possible to assess the effectiveness of any changes in the organization. The article also draws attention to the etymology of the word "innovation". The article provides definitions of innovation in both a broad and narrow sense, as well as a definition of an innovative product.

Keywords: Economics, innovation, digital economy.

- 1. Arrow K. J. Economic Welfare and the Allocation of Resources for Invention // The Rate and Direction of Inventive Activity: Economic and Social Factors. 1972. P. 219–236.
- 2. Belova L. G. Innovation in the global economy. Moscow: E'konomicheskij fakul'tet MGU im. M. V. Lomonosova, 2018. 148 p.
- 3. By'kova A. V. Innovation in business processes // Russia: trends and development prospects. 2022. No. 17–1. P. 617–619.
- 4. Calestous J. Innovation and Its Enemies: Why People Resist New Technologies. Oxford University Press, 2016. 432 p.
- 5. Coccia M. Technological Innovation. 2021.
- 6. Hampela C., Perkmannband M., Phillips N. Beyond the lean start-up: experimentation in corporate entrepreneurship and innovation // Organization & Management. 2020. No. 22. P. 1-11.
- 7. Innovation / Oxford Learners Dictionaries. URL: https://www.oxfordlearnersdictionaries.com/definition/english/innovation?q=innovation (visited on 09/20/2023).
- 8. Innovation strategies in the context of the paradigm of the five dimensions of innovation strategy / V. Wolf [et al.] // LogForum. 2021. No. 17. P. 205–211.

- 9. *Kiselevich A. I.* The concept of "commercialization of innovations" in scientific literature // Youth in science and entrepreneurship: collection of scientific articles of the VIII International Forum of Young Scientists, dedicated to the 55th anniversary of the university, Gomel-Rancho, May 15–17, 2019. Gomel'-Rancho: Belorusskij torgovo-e'konomicheskij universitet potrebitel'skoj kooperaczii, 2019. P. 162–165.
- 10. Kostrova Y. B. On the issue of introducing innovations at the enterprise // Modern technologies in science and education STNO-2021: Collection of proceedings of the IV International Scientific and Technical Forum: in 10 volumes, Ryazan, March 03–05, 2021. Volume 7. Ryazan': Ryazanskij gosudarstvenny'j radiotexnicheskij universitet imeni V. F. Utkina, 2021. P. 5–8.
- 11. Liu Y., Failler P., Ding Y. Enterprise financialization and technological innovation: Mechanism and heterogeneity // PLOS ONE / ed. by S. C. Gherghina. 2022. Dec. Vol. 17, no. 12. e0275461. ISSN 1932-6203. DOI: 10.1371/journal.pone.0275461.
- 12. *Makarova L. M., Gatiyatulin S. N.* Features of innovation typologies // Forum. Series: Humanities and Economics. 2020. 3(19). P. 35–41.
- 13. Nandal N., Kataria A., Dhingra M. Measuring Innovation: Challenges and Best Practices // International Journal of Advanced Science and Technology. 2020. No. 29. P. 1275–1285.
- 14. SHumpeter J. Theory of economic development. Moscow: E'ksmo, 2007.
- 15. Smotriczkaya I. I., CHerny'x S. I. Organizational innovations in public administration // Bulletin of the Institute of Economics of the Russian Academy of Sciences. 2021. No. 1. P. 9–25.

# Development of an approach to the assessment of internal corporate orientation in the management of an enterprise of the military-industrial complex (MIC)

## © 2024 Dolgov Vladimir Mikhailovich

Postgraduate student. Higher School of Engineering and Economics, Peter the Great St. Petersburg Polytechnic University, Russia, St. Petersburg.

E-mail: vladimir@dolgov.ru.com

## © 2024 Viktorova Natalia Gennadievna

Doctor of Economics, Associate Professor. Higher School of Engineering and Economics, Peter the Great St. Petersburg Polytechnic University, Russia, St. Petersburg.

E-mail: viknata@mail.ru

## © 2024 Dolgov Alexander Mikhailovich

Postgraduate student. Higher School of Engineering and Economics, Peter the Great St. Petersburg Polytechnic University, Russia, St. Petersburg.

E-mail: alexander@dolgov.ru.com

The article examines the military-industrial complex as a subject of the economic system of the Russian Federation, notes the unique economic and political factors affecting the management of defense industry enterprises.

The research methodology includes a review of the literature, an analysis of existing practices for evaluating the effectiveness of management of defense industry enterprises and the development of a specialized approach that considers the characteristics of the defense industry.

During the study, the specifics of the functioning of defense industry enterprises are noted, and attention is also paid to the problems and challenges facing defense industry enterprises.

The article proposes a new indicator — the coefficient of internal corporate expenses — to assess the commitment of management to corporate interests within the framework of a consolidated corporate environment.

**Keywords**: military-industrial complex, performance indicators, economic analysis, profitability, civil and dual-use products, corporate governance.

- Analysis of methods and models for assessing the financial stability of organizations / N. P. Lyubushin [et al.] // Economic analysis: theory and practice. 2010. No. 1. URL: https://cyberleninka.ru/article/n/analiz-metodov-i-modeley-otsenki-finansovoy-ustoychivosti-organizatsiy (visited on 01/07/2024).
- 2. Bojko S. V., Zelenczov S. Y. Philosophical and methodological foundations of military equipment and weapons // Scientific thought. 2020. Vol. 14, 4–1(38). P. 55–63.
- 3. Dolgov V. M. The essence and specificity of the activities of enterprises of the military-industrial complex // Economic Sciences. 2023. No. 222. P. 113–116. DOI: 10.14451/1.222.113.
- 4. Federal Law of December 29, 2012 No. 275-FZ "On State Defense Order" (As amended by Federal Laws of December 28, 2013 No. 396-FZ, dated June 29, 2015 No. 159-FZ, dated July 13, 2015 No. 216-FZ, dated 07/03/2016 No. 317-FZ, dated 12/28/2016 No. 471-FZ, dated 07/29/2017 No. 237-FZ, dated 12/31/2017 No. 481-FZ, dated 07/29/2018 No. 263-FZ, dated 11/28/2018 No. 451 -FZ, dated December 27, 2018 No. 571-FZ, dated December 2, 2019 No. 394-FZ, dated December 27, 2019 No. 517-FZ, dated February 18, 2020 No. 20-FZ, dated July 31, 2020 No. 283-FZ, dated December 8 .2020 No. 422-FZ, dated 12/08/2020 No. 429-FZ, dated 02/24/2021 No. 20-FZ, dated 04/05/2021 No. 66-FZ, dated 04/30/2021 No. 132-FZ, dated 04/30/2021 No. 133- Federal Law, dated May 26, 2021 No. 156-FZ, dated February 25, 2022 No. 29-FZ, dated June 11, 2022 No. 172-FZ, dated June 28, 2022 No. 210-FZ, dated December 28, 2022 No. 569-FZ, dated April 3. 2023 No. 99-FZ, dated December 12, 2023 No. 590-FZ) (Taking into account federal laws dated December 30, 2021 No. 490-FZ, dated December 19, 2022 No. 519-FZ). URL: http://pravo.gov.ru/proxy/ips/?docbody=&nd=102162473&rdk=&link\_id=0 (visited on 05/05/2024).
- 5. *Karpov A. E., Klochkov V. V.* Strategic aspects of diversification of the military-industrial complex in modern technological and geopolitical conditions // Strategic planning and development of enterprises: Materials of the XXIV All-Russian Symposium, Moscow, April 11–12, 2023. Moscow: CZentral'ny'j e'konomikomatematicheskij institut RAN, 2023. P. 575–579. DOI: 10.34706/978-5-8211-0814-2-s3-08.
- 6. *Plaskova N. S.* Development of economic analysis methodology // Accounting. Analysis. Audit. 2018. No. 1. P. 50–57.
- 7. Popkov D. V., Koczyubinskij V. A. Production of high-tech products for civilian use in the Russian defense industry until 2030 // Innovation. 2017. No. 8. P. 10–16.
- 8. Turovecz O. G., Xromy'x N. N. Organization of the transition of defense industry enterprises to the production of high-tech dual-use and civilian products (diversification) // Ecominfo. 2017. No. 4. URL: https://cyberleninka.ru/article/n/organizatsiya-perehoda-predpriyatiy-opk-na-vypusk-vysokotehnologichnoy-produktsii-dvoynogo-i-grazhdanskogo-naznacheniya.
- 9. Vlaskin G. A. Diversification of the defense industry as a priority direction for building a high-tech domestic industry // Bulletin of the Institute of Economics of the Russian Academy of Sciences. 2019. No. 5. URL: https://cyberleninka.ru/article/n/diversifikatsiya-opk-kak-prioritetnoe-napravlenie-postroeniya-vysokotehnologichnoy-otechestvennoy-promyshlennosti.
- 10. ZHukovskaya S. L. Principles for developing a methodology for economic analysis of an organization // Economics and business: theory and practice. 2019. Vol. 2, no. 4. P. 87–91.

## Modern principles of the advertising agency

## © 2024 Efremov Andrey Alexandrovich

Doctor of Economics, Associate Professor, Professor. Russian State University for the Humanities. E-mail: agor80@yandex.ru

## © 2024 Soppa Igor Vladimirovich

Candidate of Physical and Mathematical Sciences, Associate Professor, Director. Yegoryevsky Technological Institute (branch) of the Moscow State Technological University STANKIN.

E-mail: i.soppa@stankin.ru

## © 2024 Sekerin Vladimir Dmitriyevich

Doctor of Economics, professor, chief researcher. V. A. Trapeznikov Institute of Control Sciences of Russian Academy of Sciences.

E-mail: bcintermarket@yandex.ru

## © 2024 Gorokhova Anna Evgenyevna

Doctor of Economics, associate professor, key researcher V. A. Trapeznikov Institute of Control Sciences of Russian Academy of Sciences.

E-mail: agor\_80@mail.ru

Currently, the advertising agency must own all the most modern communication technologies and its own tools for developing the most effective communication strategies. The article discusses the following principles for organizing the work of an advertising agency: transparency, independence, innovation, flexibility, accounting and reporting, personal interest.

**Keywords**: advertising agency, operating principles, capabilities, threats, customers, efficiency.

- 1. Digital transformation of industrial enterprises in an innovative economy : Monograph. Moscow : Mir nauki, 2021.
- 2. Efremov A. A., Sekerin D. V., Belokon' P. V. Current social marketing technologies // Economics and Entrepreneurship. 2022. 11(148). P. 999–1002.
- Sekerin D. V., Gudim A. A. Social networks as a modern business strategy // Economics and politics in the era of structural institutional change: Materials of the VI International Scientific and Practical Conference, Krasnodar, November 17, 2022. – Krasnodar: Rossijskoe e'nergeticheskoe agentstvo Mine'nergo Rossii Krasnodarskij CZNTI – filial FGBU «RE'A» Mine'nergo Rossii, 2022. – P. 582–586.
- 4. Sekerin V. D., Kuzneczova O. S. Development of an innovation project management strategy // Bulletin of the Moscow State Academy of Business Administration. Series: Economics. 2013. 1(20). P. 129–134.

5. Sekerin V. D., Sekerin D. Consumer demands and marketing. - 1997.

## Analysis of the functioning of the economic system: challenges and prospects

## © 2024 Gerasimova Elena Borisovna

Doctor of economics, professor, Business Analysis Board, Faculty of Taxation, Audit & Business Analysis. Financial University under the Government of the Russian Federation, Russia, Moscow. E-mail: egerasimova@fa.ru

The economic system as a specific object of study is subject to interdisciplinary research, during which special attention should be paid to the characteristics of the state of functioning of the economic system.

The purpose of the article is to consider the substantive aspect of the state of functioning of the economic system as a system of a special type.

The article considers the features of economic systems that significantly affect the directions and methodology of the study of their activities.

It is revealed that the functioning of the economic system as its activity without changing the main purpose of the system is the most important subject of study in the framework of economic analysis. At the same time, the specific features of functioning in comparison with the development of the economic system are reflected.

The possibilities of using methods to study the state of the system functioning have been studied. As a result, the decisive importance of the method of self-assessment (self-diagnosis) for monitoring the characteristics of the functioning of the economic system has been determined.

The possibilities of conducting self-assessment (self-diagnosis) of the state of functioning of the economic system within the framework of the methodology of integrated economic analysis are illustrated.

**Keywords**: system, economic system, economic analysis, functioning, state of functioning, self-assessment, self-diagnosis.

- 1. *Brodskij Y. I.* Model synthesis and model-oriented programming. Moscow: Vy'chislitel'ny'j czentr im. A. A. Dorodniczy'na Rossijskoj akademii nauk, 2013. 141 p.
- 2. Burbaki N. Set theory. Moscow: Mir, 1965. 456 p.
- 3. CHumakov N. M., Serebryany'j E. I. Evaluating the effectiveness of complex technical devices. Moscow : Sovetskoe Radio, 1980. 191 p.
- 4. Dedkov V. K., Severczev N. A. Basic issues in the operation of complex systems. Moscow: Vy'sshaya shkola, 1976. 406 p.
- 5. Denisov A. A., Kolesnikov D. N. Theory of large control systems. Leningrad : E'nergoizdat: Leningradskoe otdelenie, 1982. 287 p.
- 6. Ermakov A. A. Assessment of the quality of functioning of complex technical systems // Modern technologies. System analysis. Modeling. 2010. No. 1. P. 108–112.
- 7. Gerasimova E. B. Methodological basis for self-assessment of organizational sustainability // Bulletin of Tambov University. Series: Humanities. 2015. 9 (149). P. 137–142.
- 8. Kron G. Study of complex systems in parts diakoptics : trans. from the English by / ed. by A. V. Baranov. Moscow : Nauka, 1972. 542 p.
- 9. Severczev N. A., Savin Y. A. Principles for assessing the main safety indicators of the current state of the system: Proceedings of the International Symposium "Reliability and Quality" //. Vol. 1. Penza, 2020. P. 291–294.
- 10. Surmin Y. P. Systems theory and systems analysis. Kiev: MAUP, 2003. 368 p.

## Main directions of government regulation and stimulation of digital platforms in the B2C and B2B segments

## © 2024 Ilkevich Sergey Viktorovich

PhD in Economics, Associate Professor of the Chair of Strategic and Innovative Development. Financial University under the Government of the Russian Federation, Moscow, Russia.

E-mail: svilkevich@fa.ru

State regulation and stimulation of digital platforms in order to increase their efficiency, innovative potential, sustainability, transparency and competitiveness is a complex interdisciplinary conglomerate of issues at the intersection of a number of areas, including innovation management, industrial policy in the context of the accelerated formation and development of the digital economy, and general state regulation of the economy in wider public interests. In both Russian and international practice (including countries with the most massive, developed and specialized digital platforms), many institutional and regulatory aspects of the development of the digital economy remain difficult to understand and initiate, both from the standpoint of self-regulation of the new sector and from government regulation. This article proposes an approach to identifying four most essential areas of state regulation and stimulation of the activities of digital platforms, which to a certain extent allows us to systematize and emphasize the most important categories and mechanisms for regulating the digital economy at the present stage. On certain aspects of regulation and self-regulation, approaches and initiatives are proposed based on best international practices and assumptions about the most balanced point of balance of interests of stakeholders in a relatively new industry taking into account the great potential of digital platforms not only in B2C segments, but also in B2B segments. The author also especially emphasizes the importance and necessity of developing awareness among all stakeholders of the digital economy about the multi-layered and complex economic nature of the problems that need to be solved by building a well-balanced institutional and regulatory regime for digital platforms. On the one hand, it is necessary to ensure the protection of the rights and interests of users, as well as to prevent abuse and monopolization. On the other hand, it is necessary to take into account the flexibility and innovation of digital platforms so as not to limit their development and growth potential both in the context of the national economy and the international competitiveness of companies from the digital economy sector.

**Keywords**: digital platforms, digital economy, ecosystems, marketplaces, digital transformation, government regulation, antitrust regulation, industrial policy.

- 1. A systematic literature review for digital business ecosystems in the manufacturing industry: Prerequisites, challenges, and benefits / S. Suuronen [et al.] // CIRP Journal of Manufacturing Science and Technology. 2022. May. Vol. 37. P. 414–426. ISSN 1755-5817. DOI: 10.1016/j.cirpj.2022.02.016.
- European Commission. Joint Research Centre. The EU digital markets act: a report from a panel of economic experts. – Publications Office, 2021. – DOI: 10.2760/139337. – URL: https://data.europa.eu/doi/10. 2760/139337.
- 3. Feld H. The Case for the Digital Platform Act: Market Structure and Regulation of Digital Platforms / Roosevelt Institute. 2019. URL: https://publicknowledge.org/wp-content/uploads/2021/11/Case\_for\_the\_Digital\_Platform\_Act\_Harold\_Feld\_2019.pdf (visited on 10/08/2023).
- 4. Financial Stability Board. Regulation, Supervision and Oversight of Crypto-Asset Activities and Markets. Consultive document. – 2022. – URL: https://www.fsb.org/2022/10/regulation-supervision-and-oversight-of-crypto-asset-activities-and-markets-consultative-report/ (visited on 10/08/2023).
- 5. *Galushko D. V.* The functioning of digital platforms and modern challenges to legal regulation // Legal regulation of economic activity. 2023. No. 1. P. 27–35.
- 6. Nicoletti G., Vitale C., Abate C. Competition, regulation and growth in a digitized world: Dealing with emerging competition issues in digital markets / OECD Economics Department Working Papers. 2023. URL: https://www.oecd-ilibrary.org/economics/competition-regulation-and-growth-in-a-digitized-world\_1b143a37-en (visited on 10/08/2023).
- 7. Parker G., Petropoulos G., Van Alstyne M. W. Digital Platforms and Antitrust // SSRN Electronic Journal. 2020. ISSN 1556-5068. DOI: 10.2139/ssrn.3608397.
- 8. Pike C. Antitrust and the Trust Machine (OECD Blockchain Policy Series) // SSRN Electronic Journal. 2020. ISSN 1556-5068. DOI: 10.2139/ssrn.3940527. URL: http://dx.doi.org/10.2139/ssrn.3940527.
- Platform-based manufacturing / T. A. M. Tolio [et al.] // CIRP Annals. 2023. Vol. 72, no. 2. P. 697-723. ISSN 0007-8506. DOI: 10.1016/j.cirp.2023.04.091.
- 10. Shifting focus of value creation through industrial digital twins—From internal application to ecosystem-level utilization / T. Rantala [et al.] // Technovation. 2023. July. Vol. 125. P. 102795. ISSN 0166-4972. DOI: 10.1016/j.technovation.2023.102795.
- 11. Sobol' M. Wildberries' conflict with the owners of pick-up points is moving into litigation / Vedomosti. 2023. URL: https://www.vedomosti.ru/business/articles/2023/04/14/970868-konflikt-wildberries-s-vladeltsami-punktov-vidachi-zakazov-peretekaet-v-sudebnuyu-ploskost (visited on 10/08/2023).
- 12. STANKIN initiated the creation of a consortium for the development of digital technologies for custom production. URL: https://stankin.ru/news/item\_1911 (visited on 10/08/2023).
- 13. Uzunca B., Sharapov D., Tee R. Governance rigidity, industry evolution, and value capture in platform ecosystems // Research Policy. 2022. Sept. Vol. 51, no. 7. P. 104560. ISSN 0048-7333. DOI: 10.1016/j.respol.2022.104560.
- 14. Veile J. W., Schmidt M.-C., Voigt K.-I. Toward a new era of cooperation: How industrial digital platforms transform business models in Industry 4.0 // Journal of Business Research. 2022. Apr. Vol. 143. P. 387–405. ISSN 0148-2963. DOI: 10.1016/j.jbusres.2021.11.062.

## Development of souvenir products as a key factor in rebranding the region

## © 2024 Kabisova Liana Eduardovna

Candidate of Economic Sciences, Associate Professor of the Department of Management. Financial University under the Government of the Russian Federation. Vladikavkaz branch.

E-mail: LEKabisova@fa.ru

One of the fastest growing sectors of the economy is tourism. Domestic tourism is of particular importance in modern realities. In this regard, the Russian Federation faces the question of stimulating this process. There is an understanding of the need to rebrand many regions of our country. This process requires large investments and tourist souvenir products can become one of the main indicators of development.

In the article we noted the role of souvenirs in shaping the image of the city. It is the main bearer of territorial affiliation and there is no doubt that the souvenir should be considered in the context of a marketing strategy for promoting the image of the city and region. Conducting research on this topic, we identified souvenirs as the main element of the entertainment economy. We believe that thanks to souvenirs you can create and spread your uniqueness and build a rebranding policy in a certain territory.

Using the example of a specific region, this issue was examined, the results of a survey of tourists were presented, based on the results of which we identified the most popular goods and assessed them, and also gave appropriate recommendations. This study made it possible to formulate key elements in the design and promotion of souvenir products.

The article is of great practical importance for specialists in marketing and tourism development.

**Keywords**: souvenir, tourism, regional tourism, rebranding, regional image, trends, tourism industry, souvenir market, economy of impressions.

- 1. Bodrova Y. V. Children as a special segment of consumers of tourism and souvenir products // Current trends in the development of the global, national and regional hospitality industry: Collection of articles by participants of the IX International Scientific and Practical Conference. Tver', 2020. P. 18–27.
- 2. Bosy'x I. B. Souvenir design as a representation of the visual image of urban space // Culture management. 2023. 1 (5). P. 41–48.

- 3. By'strova T. Y. Souvenir as an element of corporate culture and business communications // Man in the world of culture. 2013. No. 3. P. 41–50.
- 4. Souvenir products as a factor in the development of tourist destinations / N. L. Avilova [et al.] // Modern problems of service and tourism. 2023. 17(2). P. 21–31. DOI: 10.5281/zenodo.7983223.
- 5. Voziyanova I. S., Agasieva A. V. Souvenir as one of the important economic components of the tourism industry // Management of economic and social systems of the region : Collection of scientific papers. Vladikavkaz, 2023. P. 39–43.

## Methodological foundations of regional innovation infrastructure management

## © 2024 Kokorev Igor Anatolyevich

Doctor of Economics, Head of the Department of International Business. Russian University of Transport.

E-mail: 9996794506@bk.ru

## © 2024 Tsaritova Kristina Gerasimovna

Candidate of Economic Sciences, Associate Professor, Head of the Department of Management, Marketing and Sales. Russian State Social University.

E-mail: Tsaritova.kristyna@mail.ru

## © 2024 Gizyatova Aliya Shavkatovna

Candidate of Economic Sciences, Associate Professor, Associate Professor of the Department of Management, Marketing and Sales at the Russian State Social University, Associate Professor of the Department of Economic Theory and World Economy at the Moscow Financial and Industrial University Synergy.

E-mail: Giza70@rambler.ru

This article is an in-depth study devoted to the methodological aspects of innovation process management in the context of regional development. The authors analyze modern theoretical and methodological approaches to the study of innovative infrastructures of regions, highlighting key management tools and strategies specially adapted to the unique features of regional dynamics.

The article highlights important issues such as the impact of regional factors on innovation processes, the identification of key elements in the innovation environment of the region, as well as the introduction and adaptation of global innovative practices at the regional level. Special attention is paid to the practical aspects of implementing management decisions aimed at stimulating and supporting innovation activity in the context of regional development.

**Keywords**: management methodology, regional innovation complexes, innovative activities, management strategies, regional development, innovative tools, economic efficiency, innovative strategies, regional policy, sustainable development, interaction of subjects of the innovation system.

- 1. Abashkin V. L., Abdrakhmanova G. I., Bredikhin S. V. Rating of innovative development of the subjects of the Russian Federation. Vol. 7. Moscow: National Research University Higher School of Economics, 2021. 274 p.
- 2. Derunova E. A. Improving the management of innovative development of the agro-industrial complex: a systematic approach // International Agricultural Journal. 2022. 6(390). P. 614–617.
- 3. Fedorova A. A., Chernova O. A. Tools for assessing the digital readiness of an industrial enterprise for smart development  $// \pi$ -Economy. -2023. Vol. 16, no. 6. P. 18-31.
- 4. Innovative Approaches in Financial Support for Regional Economic Security / I. M. Podkolzina [et al.] // Lecture Notes in Networks and Systems. Springer International Publishing, 2021. P. 549–558. ISBN 9783030730970. DOI: 10.1007/978-3-030-73097-0\_62.
- 5. Kovalevsky V. V., Kolotovkin A. A. Development of the organizational structure of intellectual property management at the regional level // Financial business. 2021. 12(222). P. 256–259.
- 6. *Pryanichnikov B.* Methodology for the formation of an economic mechanism for managing sustainable innovative development of industrial enterprises. Moscow: Witte Moscow University, 2020. 310 p.
- 7. Rudenko M. N. The phenomenon of risk in the conditions of digital transformation of socio-economic ecosystems // Russian Journal of Management. 2022. No. 2. P. 41–45.
- 8. Sergeev P. V. Innovative development of small and medium-sized businesses in Russia taking into account experience foreign countries // Izvestiya Yugo-Zapadnogo gosudarstvennogo universiteta. Series: Economics. Sociology. Management. 2021. Vol. 11, no. 5. P. 21–32.
- 9. Shokhneh A., Taranova I. V., Glinskaya O. S. Key factors in the management structure of the development of regional socio-economic systems // Economics and entrepreneurship. 2022. 7(144). P. 608–611.
- 10. Taranova I. V., Shavrina Yu. O., Syrovatskaya V. I. Methodological approaches to assessing the financial stability of organizations in the service industries of the region // Moscow Economic Journal. 2020. No. 4. P. 68.
- 11. Trends in the development of the region from the standpoint of socio-economic analysis and the level of its development / I. V. Taranova [et al.] // Bulletin of the Institute of Friendship of the Peoples of the Caucasus (Theory of economics and management of the national economy). Economic sciences. 2019. 2(50). P. 6.

# Analysis of social services provided to persons over 60 years of age: social status, living conditions, accessibility of services using the example of the Khabarovsk Territory

## © 2024 Korobkova Oksana Konstantinovna

Professor of the Higher School of Economics, Doctor of Economics, Associate Professor. Pacific State University, Institute of Economics and Management.

E-mail: korobkova.ok@yandex.ru

## © 2024 Voronina Natalia Vladimirovna

Head of the Department of Internal Medicine, Geriatrics and Instrumental Diagnostics, Doctor of Medical Sciences, Professor, Honored Doctor of the Russian Federation. Far Eastern State Medical University.

E-mail: mdvoronina@yandex.ru

The scientific article is devoted to the economics and management of social services provided to persons over 60 years of age within the framework of the "Regional Program to increase the period of active longevity and healthy life expectancy of older citizens in the Khabarovsk Territory." The study is relevant because, at the current stage of development, the economics and management of the social services sector is one of the main mechanisms for solving many life problems of people over 60 years old.

The purpose of the research is to analyze the social services provided to persons over 60 years of age, including social status, living conditions, and accessibility of services. To achieve this goal, it is necessary to implement the following tasks: to consider various aspects of the implementation of social services for people over 60 years of age, to explore the directions of state policy for systemic support and improvement of the quality of life of people over 60 years of age, to assess satisfaction with the quality and accessibility of social services.

The methodological basis of the scientific article was the systematization of economic information, general scientific research methods, methods of economic and statistical analysis. The theoretical significance of the scientific work consists in a comprehensive study of social services provided to persons over 60 years of age, including social status, living conditions, accessibility and quality of services. The obtained results of the scientific article complement the existing theoretical and practical developments in this field of research, allow us to form a scientific component of the development of social service organizations providing services to persons over 60 years of age.

The practical significance of the scientific work is that the assessment of the satisfaction of elderly and senile / disabled people with the social services provided to them will increase the efficiency of the social service sector for people over 60 years of age.

**Keywords**: social status, service, healthcare, geriatrics, senior citizens, recipients of services, social services, employment.

- 1. «Zdravooxranenie»: nekotory'e itogi realizaczii proekta v Xabarovskom krae v usloviyax sozdaniya czifrovogo kontura N. proekt // Economics and Entrepreneurship. 2023. 1 (150). P. 220–223.
- 2. Demography. Demographic forecast until 2035. URL: http://www.gks.ru/wps/wcm/connect/rosstat\_main/rosstat/ru/statistics/population/demography (visited on 02/03/2024).
- 3. Geriatrics: training manual for residents and students of additional vocational training for practical training / ed. by N. V. Voronina. Xabarovsk: Izdatel'stvo DVGMU, 2021. 247 p.
- 4. On approval of the form for referral to a medical and social examination by a medical organization and the procedure for filling it out, approved by order of the Ministry of Labor and Social Protection of the Russian Federation and the Ministry of Health of the Russian Federation dated August 12, 2022 No. 488n/551n. URL: http://www.consultant.ru/ (visited on 01/20/2024).
- 5. Primary health care: problems, solutions, achievements: materials of the interregional scientific and practical conference with international participation, Yakutsk, May 20, 2022. Xabarovsk: Izdatel'stvo DVGMU.
- 6. Report for 2022 on the progress of the implementation of the state program "Development of social protection of the population of the Khabarovsk Territory" URL: https://mszn.khabkrai.ru/Deyatelnost/Gosudarstvennye-programmy/4422?ysclid=lsb1z6j2tq259798565. (Visited on 01/18/2024).
- 7. The list of medical examinations necessary to obtain clinical and functional data depending on the disease for the purpose of conducting a medical and social examination was approved by order of the Ministry of Labor of Russia and the Ministry of Health of Russia dated June 10, 2021 No. 402n/631n. URL: http://www.consultant.ru (visited on 01/20/2024).
- 8. The rules for recognizing a person as disabled are approved by Decree of the Government of the Russian Federation of April 5, 2022 No. 588. URL: http://www.consultant.ru (visited on 01/20/2024).
- 9. Voronina N. V., Isakova V. N., Markina O. I. Frail patients in the post-Covid period // Primary health care: problems, solutions, achievements: materials of the interregional scientific and practical conference with international participation, Yakutsk, May 20, 2022. Xabarovsk: Izdatel'stvo DVGMU. P. 305–309.

## Biological assets in the public sector: problems of qualification and accounting

## © 2024 Krishtaleva Taisiya Ivanovna

Professor of the Department of Audit and Corporate Reporting, Faculty of Taxes, Audit and Business Analysis, Doctor of Economics. Financial University under the Government of the Russian Federation, Russia, Moscow.

E-mail: TIKrishtaleva@fa.ru

## © 2024 Kachkova Olga Evgenievna

Associate Professor, Department of Audit and Corporate Reporting, Faculty of Taxes, Audit and Business Analysis Ph.D. Financial University under the Government of the Russian Federation, Russia, Moscow.

E-mail: oekachkova@fa.ru

The article is devoted to the most important problem of accounting in public sector organizations - the qualification of assets recognized in accounting as part of biological assets. In conditions of inconsistency and discrepancies in the requirements of regulatory legal acts, assets in public sector institutions are not always taken into account correctly. Many questions arise with the correctness of accounting for living organisms (animals, fish, plants, mushrooms, etc.), which are objects of accounting in the budgetary sphere. In public sector accounting there are the concepts of "biological resources", "uncultivated biological resources", "biological assets", which are often erroneously classified. How to keep records of such assets, what is included in them, is discussed in this article. According to the results of the study, elements of an accounting policy for recording biological assets in public sector institutions were proposed.

**Keywords:** biological assets; biological resources; uncultivated biological resources; biotransformation; qualification of accounting objects; budgetary sphere.

- About the features of inventory / Help system "State Finance". URL: https://gosfinansy.ru/#/document/99/456038924.
- 2. Arsen'eva A. R. We are starting to apply the GHS "Biological Assets" // Budget accounting. 2022. No. 1. P. 35–43.
- 3. Biological assets in accounting policies (fragment) / Help system "State Finance". URL: https://gosfinansy.ru/#/document/118/113839.

- 4. Fetisova T. A. Studying the GHS "Reserves" // Budget accounting. 2019. No. 9. P. 8-21.
- 5. Guseva N. M. Internal control of non-produced assets // Budget accounting. 2023. No. 2. P. 44-49.
- 6. *Kaurova Y. A.* Accounting in autonomous institutions: specifics, basic principles of accounting for biological assets //. 2023. P. 191–195.
- 7. Kravchenko E. P. What to include in the accounting policy for biological assets and biotransformation / Help system "State Finance". URL: https://gosfinansy.ru.
- 8. *Krishtaleva T. I.* Changes in instruction No. 157 n and accounting for budgetary institutions // Accounting and taxation in budgetary organizations. 2023. No. 6. P. 12–19.
- 9. *Krishtaleva T. I., Kachkova O. E.* Problems of qualification of non-financial assets in public sector organizations: monograph. Moscow: Infra-M, 2024. 228 р. (Научная мысль). DOI: 10.12737/2030736.
- List and samples of independently developed forms of primary documents. Addendum to accounting policies / Help system "State Finance". – URL: https://gosfinansy.ru/#/document/118/137372.
- 11. List and samples of independently developed forms of primary documents. Addendum to accounting policies / Help system "State Finance". URL: https://gosfinansy.ru/#/document/118/137372.
- 12. *Nikitina A. A.* Accounting for biological assets // Socio-economic development: new vision, challenges, trends. Petrozavodsk: Novaya Nauka. P. 73–91.
- 13. OKUD 0510441. Decision on recognition of non-financial assets / Help system "State Finance". URL: https://gosfinansy.ru/#/document/140/46801.
- 14. OKUD 0510448. Certificate of acceptance and transfer of non-financial assets / Help system "State Finance". URL: https://gosfinansy.ru/#/document/140/48884.
- 15. On approval of forms of primary accounting documents and accounting registers used by public authorities (state bodies), local governments, management bodies of state extra-budgetary funds, state (municipal) institutions, and Guidelines for their application / Help system "State Finance". URL: https://gosfinansy.ru/#/document/99/420266549.
- 16. On approval of unified forms of electronic accounting documents used in maintaining budget accounting, accounting of state (municipal) institutions, and Guidelines for their formation and application / Help system "State Finance". URL: https://gosfinansy.ru/#/document/99/603561707.
- 17. Order Ministry of Finance of Russia dated December 31, 2016 No. 259n "On approval of the federal accounting standard for public organizations sector "Impairment of assets".
- 18. Order of the Russian Ministry of Finance dated 12/16/2020 No. 310n "On approval of the federal standard accounting of public finance "Biological assets".
- 19. Order of the Russian Ministry of Finance dated December 7, 2018 No. 256n "On approval of the federal standard accounting for public sector organizations" Inventories".
- 20. Reclassification decision / Help system "State Finance". URL: https://gosfinansy.ru/system/content/attachment/1/12/-339334/?isInline=true.
- 21. Rosstat. URL: https://rosstat.gov.ru.
- 22. Sample of the Act on the write-off of NFA objects (except for vehicles) (form 0510454) / Help system "State Finance". URL: https://gosfinansy.ru/#/document/118/120421.
- 23. Section 3 of the Guidelines for the Application of the Federal Standard accounting of public finance "Biological assets". Letter of the Ministry of Finance of Russia dated November 29, 2021 No. 02-07-07/96775 / Help system "State Finance". URL: https://gosfinansy.ru/#/document/97/494545/tit4.
- 24. Section 8 Methodological recommendations for the application of the federal standard accounting of public finance "Biological assets". Letter of the Ministry of Finance of Russia dated November 29, 2021 No. 02-07-07/96775.
- 25. Simonova L. Y. Provision for reduction in the value of inventories // Budget accounting. 2021. No. 3. P. 25–31.

## The Trends Assessment In The Sustainable Development of High-Tech Industries

## © 2024 Smirnov Vitaliy Georgievich

Professor of the Department, Doctor of Economics, Associate Professor. Moscow Aviation Institute (National Research University).

E-mail: svgvgy@mail.ru

## © 2024 Kuzina Marina Alekseevna

Assistant at the Department of Quality Management. Russian University of Transport (MIIT). E-mail: salvadore07@yandex.ru

The article reveals the importance of sources of sustainable development of high-tech industries. Improving the production efficiency of a high-tech industrial enterprise is possible not so much by improving its investment policy, but on the basis of a balanced system of performance indicators in order to achieve unity of public and collective interests.

Keywords: sustainable development, high-tech branches, industry, balanced scorecard, efficiency.

- 1. Azarov V. N., CHekmarev A. V. Quality in the digital economy. New competencies // St. Petersburg Economic Journal. 2023. No. 3. ISSN 2307-5368.
- 2. Decree of the President of the Russian Federation dated April 1, 1996 No. 440 "On the transition of the Russian Federation to a sustainable development strategy". URL: http://kremlin.ru/acts/bank/9120.
- 3. Ecological economics and sustainable development: Building a sustainable and desirable economy-in-society-in-nature / R. Costanza [et al.] // Routledge International Handbook of Sustainable Development. 2015. Jan. P. 281–294.
- 4. Golov R. S. Criteria for assessing effectiveness and rules for decision-making when implementing innovation and investment projects in industry // Scientific works of the Free Economic Society of Russia. 2009. Vol. 113, no. 3. P. 88–98. ISSN 2072-2060.
- 5. GOST R 54598.1-2011. National standard of the Russian Federation. Organisation management. Sustainability Guide. URL: https://gostassistent.ru/doc/ee31291a-d74d-4219-bc2e-dfd767094f93.
- 6. Gus'kova M. F., Sterlikov P. F., Sterlikov F. F. On the issue of business valuation // Economic Sciences. 2016. No. 142. P. 30–34. ISSN 2072-0858.
- 7. Gus'kova M. F., Sterlikov P. F., Sterlikov F. F. Dialectics of economic progress // Economic Sciences. 2006. 7 (44).

- 8. *Medvedev D. A.* Russia-2024: Strategy for socio-economic development // Economic issues. 2018. No. 10. P. 5–28. ISSN 0042-8736.
- 9. National report "High-tech business in Russian regions." Issue 2 / ed. by S. P. Zemczov. Moscow : RANXiGS, AIRR, 2019. 108 p.
- 10. Naumov A. S. Russia's movement towards technological sovereignty: theoretical aspect // Economic Sciences. 2023. 11 (228). P. 291–296. ISSN 2072-0058. DOI: 10.14451/1.228.291.
- 11. Nikiforova N. A., Muzalyov S. V., Loseva A. V. Factor analysis of parameters of innovation activity and technological development of critical non-resource industries // Economic Sciences. 2023. 11 (228). P. 100–104. ISSN 2072-0858. DOI: 10.14451/1.228.100.
- 12. On the issue of searching for modern effective forms of management / M. F. Gus'kova [et al.] // Current problems of social and humanitarian knowledge: Digest of articles. Moscow: Gumanitarno-soczial'ny'j institut, 2023. P. 41–49.
- 13. Rosstat system of indicators for statistical assessment of the level of technological development of economic sectors. URL: https://rosstat.gov.ru/folder/11189.
- 14. Smirnov V. G., Volkova N. P. On the formation of the concept of balancing the economic interests of market participants in the works of A. Smith. // Innovation in civil aviation. 2019. Vol. 4, no. 4. P. 66–71.
- 15. Sterlikov P. F. Starting point for cost analysis // Economic Sciences. 2008. No. 7.
- 16. Technological development of economic sectors according to the Federal State Statistics Service of the Russian Federation for 2005-2022. / Rosstat. URL: https://rosstat.gov.ru/folder/11189.
- 17. The Risk Management in the Urbanized Territories Transport Infrastructure / N. A. Drozdov [et al.] // 2021 International Conference on Quality Management, Transport and Information Security, Information Technologies (IT&QM&IS). IEEE, 09/2021. DOI: 10.1109/itqmis53292.2021.9642773.
- The Safe Solutions System Modeling in a Digital Technology Enterprise / M. A. Kuzina [et al.] // 2020 International Conference Quality Management, Transport and Information Security, Information Technologies (IT & QM & IS). IEEE, 09/2020. DOI: 10.1109/itqmis51053.2020.9322992.
- 19. Vasilenko M. A., Kuzina E. L., Tagil'czeva Y. A. Monitoring the impact of the mechanical engineering complex on the quality of human life // Economics and management in mechanical engineering. 2022. No. 4. ISSN 2072-0890.

## Modeling of the human development index by country of the world

## © 2024 Leonova Olga Vasilyevna

Candidate of Physical and Mathematical Sciences, Associate Professor of the Department of Mathematical Methods and Digital Technologies. Baikal State University, Russia, Irkutsk. E-mail: olga.olgaleonova@yandex.ru

The Human Development Index is one of the most important indicators of the country's level of development. It is widely used for comparative analysis of the welfare of the population and assessment of the effectiveness of social and economic policies of various countries of the world. The Human Development Index is calculated on the basis of standard indicators provided by the United Nations, the World Bank and other organizations. According to the results of calculations, each country is assigned a certain index, which is in the range from 0 to 1. The closer the index value is to 1, the higher the development of the country. Depending on the values of the index, countries are ranked and divided into groups: highly developed, medium-developed and low-developed. Forecasting the human development index for countries around the world is quite a difficult task, since it depends on many factors, including demographic changes, economic development, social processes and much more. It is obvious that countries with a high index will try to maintain their level of development, while countries with a low index will work to improve their position in social and economic policy. This article proposes a methodology for modeling the human development index from various factors in order to identify the most significant of them. All models are grouped by index levels, and in each group the most significant factors are identified, which are ranked by the strength of their impact on the human development index.

**Keywords**: human development index, econometric model, parameter estimates, partial coefficient of elasticity.

- 1. Antipina N. V. Optimization of investments in fixed assets of an oil company // News of Baikal State University. 2019. Vol. 29, no. 2. P. 262–272. DOI: 10.17150/2500-2759.2019.29(2).262-272.
- 2. Baeva O. N. Human Development Index: methods for determining and assessing at the regional level // News of the Irkutsk State Economic Academy. 2012. 5 (85). P. 143–147.
- 3. Conceição P. Human Development Report 2021/2022. N. Y.: United Nation, 2022. ISBN 978-92-1-001640-7.
- 4. Drejper N., Smit G. Applied Regression Analysis. Moscow: Vil'yams, 2007. 392 p.

- 5. Eliseeva I. I. Econometrics. Moscow: YUrajt, 2012. 449 p.
- 6. *Gorbunova O. N., Gegamyan M. A.* HDI: calculation methodologies, indicators and indicators // Socio-economic phenomena and processes. 2013. 3(049). P. 49–53.
- 7. Human Development Report 2021/2022. URL: https://hdr.undp.org/system/files/documents/global-report-document/hdr2021-22overviewrupdf.pdf.
- 8. Humanitarian portal.
- 9. Mamonova N. V. Research of the real estate market in the city of Shelekhov // Baikal Research Journal. 2017. Vol. 8, no. 1. P. 14. DOI: 10.17150/2411-6262.2017.8(1).14. URL: http://brj-bguep.ru/reader/article.aspx?id=21388.
- 10. *Prishhepova A. O.* Statistical Study of Human Development Index // Economics and management issues. 2016. 3.1(05.1). P. 114–116.
- 11. Rogacheva O. A. Dynamics of consumption of basic food products in the Irkutsk region // System Analysis & Mathematical Modeling. 2022. Vol. 4, no. 2. P. 152–160. DOI: 10.17150/2713-1734.2022.4(2).152-160.

## The impact of digital technologies on improving the efficiency of the operational procurement model

## © 2024 Leiman Evgeniy Nikolaevich

Associate professor of the Department of Economics in Energy and Industry. National Research University MPEI, Russia, Moscow.

E-mail: leimann@mail.ru

## © 2024 Sablin Daniil Olegovich

Graduate student. National Research University MPEI, Russia, Moscow.

E-mail: Sablin.daniil@cloud.com

In this article, the authors consider the procurement function as one of the priority areas for operational improvement, including through the standardization of operations, procedures, and activities within the framework of improving the operational model of strategic procurement. It is proposed to achieve these results through automation and robotization of processes and subprocesses of all three main process blocks: strategic (long-term) management, internal operational management, external operational management.

**Keywords**: procurement function, operational procurement model, digital technologies, automation, robotization.

- Efimova N. S., Novikov A. N., Olejnikova M. V. Automation of business processes in the interaction of aircraft manufacturing enterprises with contractors // Innovation and investment. – 2019. – No. 8. – URL: https: //cyberleninka.ru/article/n/avtomatizatsiya-biznes-protsessov-pri-vzaimodeystviipredpriyatiy-aviastroeniya-s-kontragentami (visited on 12/10/2023).
- 2. Kuzneczova T. I. Opportunities for using blockchain in various sectors of the economy // Humanitarian Bulletin. 2020. 5 (85). URL: https://cyberleninka.ru/article/n/vozmozhnosti-ispolzovan iya-blokcheyna-v-razlichnyh-otraslyah-ekonomiki (visited on 12/10/2023).
- 3. Maty'czina N. P., Aksenov A. R. Assessing the effectiveness of using blockchain technologies in the banking sector // Science symbol. 2023. No. 5–2. URL: https://cyberleninka.ru/article/n/otsenka-effektivnosti-ispolzovaniya-tehnologiy-blokcheyn-v-bankovskom-sektore (visited on 12/10/2023).

- 4. Vojczeshko A. V. Current technologies for optimizing the process of interaction between a company and suppliers // Current problems of aviation and astronautics. 2016. No. 12. URL: https://cyberleninka.ru/article/n/aktualnye-tehnologii-optimizatsii-protsessa-vzaimodeystviya-kompanii-s-postavschikami (visited on 12/10/2023).
- 5. YArovova T. V., Gorelov D. A. Implementation of blockchain technology in supply chain management in the oil industry // Bulletin of the Academy of Knowledge. 2022. 6 (53). URL: https://cyberleninka.ru/article/n/vnedrenie-blokcheyn-tehnologii-v-upravlenie-tsepochkami-postavok-v-oblasti-neftepromyshlennosti (visited on 12/10/2023).

## Formation of a system of key performance indicators for the purposes of sustainable development of economic entities

## © 2024 Melnikova Lyubov Anatolyevna

PhD, assistant professor of Business Analysis Department. Financial University under the Government of the Russian Federation, Moscow.

E-mail: Lamelnikova@mail.ru

Sustainable development is the creation of a favorable environment in which economic entities can flourish and create added value for stakeholders. At the same time, achieving the Sustainable Development Goals is crucial for the long-term development of business and society as a whole. This article presents the main aspects of the formation of the main systems of indicators of the sustainability of economic entities and ways to assess sustainable development using development indicators in the framework of the implementation of the Sustainable Development Goals.

**Keywords**: sustainable development goals, economic entity, performance indicators, indicators of sustainable development.

- 1. Bozhuk S. G., Kulibanova V. V., Te'or T. R. Corporate Social Responsibility: textbook for universities. 2nd ed. Moscow: YUrajt, 2023.
- Goncharov M. A., Bolotov D. A. Problems of information support for environmental management and environmental protection // Law: modern trends: materials of the III International Scientific Conference (Krasnodar, February 2016). – Krasnodar: Novacziya, 2016. – P. 105–107.

3. Information and analytical support for managing the socio-economic and environmental development of economic entities: monograph / ed. by O. V. Efimova. – Moscow: Rusajns, 2023. – 178 p.

## Environmental sustainability of agricultural organizations

## © 2024 Milovidova Svetlana Nikolaevna

Candidate of Economics, Associate professor of the Department of Business Analytics of the Faculty of Taxes, Audit and Business Analysis. Financial University under the Government of the Russian Federation.

E-mail: snmilovidova@fa.ru

The article is devoted to the environmental sustainability of agricultural organizations. Managing the sustainable development of agricultural organizations involves a comprehensive solution of economic, social and environmental problems. Environmental sustainability is associated with careful management of agricultural resources and the environment. Modern conditions dictate the need to use intensive agriculture, which in turn, on the one hand, increases efficiency, and in the long term may be a factor in its reduction. The solution to environmental problems must be carried out comprehensively, taking into account natural conditions and the capabilities of agricultural organizations.

**Keywords**: resources, environmental efficiency, sustainability, intensive agriculture, environmental risks, land control.

- 1. Efimova O. V. Analysis and assessment of the effectiveness of business entities in the field of sustainable development // Accounting.Analysis.Audit. 2014. No. 1. P. 51–59.
- 2. *Nikiforova E. V.* Analysis of sustainable development of an economic entity: textbook. Moscow: KnoRus, 2024. 157 p. ISBN 978-5-406-12609-7.
- 3. Nikiforova N. A., Milovidova S. N. Tax analysis : textbook. Moscow : KnoRus, 2020. 417 p. ISBN 978-5-406-01076-1.
- 4. Report on the activities of the Federal Service for Supervision of Natural Resources in 2022.
- 5. Tolmachev M. N., Efimova O. V., Endoviczkij D. A. Sustainability Analytics: monograph. Moscow: KnoRus, 2024. 270 p. ISBN 978-5-406-12040-8.
- 6. V. I. Barilenko O. V. Efimova E. V. N. Economic, social and environmental analysis of the activities of economic entities: textbook. Moscow: KnoRus, 2022. 184 p. ISBN 978-5-406-09852-3.

## Methods and procedures for internal control of business processes in economic entities

## © 2024 Moshchenko Oksana Viktorovna

Candidate of Economics, Associate Professor Department of Audit and Corporate Reporting. Financial University under the Government of the Russian Federation, Russia, Moscow.

E-mail: OVMoshchenko@fa.ru

## © 2024 Chernyshina Eva Georgievna

Business analyst. Minaret LLC.

E-mail: evik.chernyshina@gmail.com

The article discusses business methods and process control procedures covering a wide range of actions, from monitoring and analyzing processes to developing and implementing standards and internal policies that prevent violations. The procedures for internal control of business processes depend on the industry, the type of activity of the organization and its stage of the life cycle.

Keywords: risk analysis and assessment, business processes, control methods and procedures.

- 1. Chalmers K., Hay D., Khlif H. Internal control in accounting research // Journal of accounting Literature. 2019. No. 42. P. 80–103.
- 2. Federal Law dated December 6, 2011 No. 402 Federal Law (as amended on January 1, 2023) "On Accounting".
- 3. Firdaus, I. and Kharisova, Alisa and Samoilova, V. // Periódico do Núcleo de Estudos e Pesquisas sobre Gênero e Direito Centro de Ciências Jurídicas Universidade Federal da Paraíba. 2019. Vol. 8, no. 4. URL: https://periodicos.ufpb.br/index.php/ged/article/download/48370/27561.
- 4. Internal audit according to Sawyer. Maintaining and increasing the value of the organization / Institute of Internal Auditors. 2019. URL: https://www.iia-ru.ru (visited on 12/04/2023).
- 5. Internal audit and control of business processes: training manual / S. Y. Rakut'ko [et al.]. Vladivostok : Izdatel'stvo Dal'nevostochnogo federal'nogo universiteta, 2021. 157 p.
- 6. *Kry'shkin O. V.* Handbook on internal audit: Risks and business processes : tutorial. 5th ed. Moscow : Al'pina Pablisher, 2020. 478 p.
- 7. Order of the Ministry of Finance of the Russian Federation dated January 13, 2023 No. 4n" On approval of the Federal Accounting Standard FSBU28/2023 "Inventory".
- 8. *Posoxina A. V.* Internal audit : tutorial. Perm' : Permskij gosudarstvenny'j naczional'ny'j issledovatel'skij universitet, 2022. 116 p.

## The place of environmental sustainability in the sustainability system of an economic entity

## © 2024 Mustafaeva Sima Radzheddinovna

Assistant of the Department of business analytics. Financial University under the Government of the Russian Federation, Moscow.

E-mail: srmustafaeva@fa.ru

Currently, there is an obvious need to solve the global problems of our time and move from elements of socio-economic and environmental development of economic assets to conscious management of them. This article analyzes the existing approaches to the interpretation of the position of environmental sustainability in the system of indicators of sustainability of economic entities and the concept of sustainable development.

Keywords: environmental sustainability, concept of sustainable development, economic entity.

- 1. Sustainable development: new challenges : Textbook for universities / ed. by V. I. Danilov-Danil'yan, N. A. Piskulova. Moscow, 2015. 336 p.
- 2. The Contextual Role of Regulatory Stakeholder Pressure in Proactive Environmental Strategies: An Empirical Test of Competing Theoretical Perspectives / E. A. Schmitz [et al.] // Organization & Environment. 2017. Dec. Vol. 32, no. 3. P. 281–308. ISSN 1552-7417. DOI: 10.1177/1086026617745992.
- 3. ZHidko E. A., Kir'yanov K. A., SHevy'rev V. E. Environmental safety as a factor in increasing the efficiency of using the production potential of an economic entity // Region: systems, economics, management. 2020. 3(50).

## Professional judgment of an accountant and its influence on the formation of the organization's accounting policy

## © 2024 Mustafaeva Sima Radjeddinovna

Lecturer, Department of Business Analytics. Financial University under the Government of the Russian Federation. E-mail: srmustafaeva@fa.ru

It would seem that the professional judgment of an accountant itself is of no value, since all accounting rules are regulated by law and an additional opinion of an accountant is not required; paradoxically, compliance with the law is sufficient. Experts are increasingly saying that the accounting profession will lose its relevance due to the development of digitalization and the emergence of artificial intelligence replacing the accountant. How soon this will happen and whether the robot will actually successfully cope with the tasks that accountants currently face is anyone's guess.

Keywords: professional judgment, accounting policy, artificial intelligence, digitalization.

- 1. Accounting: Textbook / ed. by P. S. Bezrukix. 5th ed. Moscow: Buxgalterskij uchet, 2004. 736 p.
- 2. Bogdanova N. V. The highlight of professional judgment // Accounting and banks. 2005. No. 3. P. 18-20.
- 3. Demina I. D. Professional judgment of an accountant in modern practice of domestic accounting // Innovative economic development. -2014. -1 (18). -P. 97-102.
- 4. Efremova A. A. Reliability of reporting contrary to PBU requirements: violation or professionalism? // Accounting. 2008. No. 16. P. 43–46.
- 5. Evstratova I. V. Accountant's professional judgment: what is it? // Accounting. 2011. No. 2. P. 102–104.
- 6. Formal logic. Leningrad : Izdateľ stvo Leningradskogo universiteta, 1977. 356 p.
- 7. Generalova N. V. Professional judgment and its application in the preparation of financial statements prepared in accordance with IFRS // Accounting. 2005. No. 23. P. 54–61.
- 8. *Kazannikova E. V.* The place of an accountant's professional judgment in the context of professional and regulatory regulation // News of the Russian State Pedagogical University named after. A. I. Herzen. 2007. Vol. 12, no. 33. P. 112–114.
- 9. Lianskij M. E., Limoshina E. V. Professional judgment and accounting records of the organization // Accounting. 2006. No. 24. P. 71–72.
- 10. *Nikolaeva S. A.* Professional judgment in the accounting regulatory system // Accounting. 2000. No. 12. P. 4–9.

- 11. Nikonova I. Y. The importance of an accountant's professional judgment in formulating accounting policies // Issues of modern science and practice. University named after V. I. Vernadsky. 2012. No. 2. P. 188–193.
- 12. *Pyatov M. L.* Professional judgment in modern accounting practice // Accounting. 2008. No. 24. P. 51–55.
- 13. Rasskazova-Nikolaeva S. A. Professional Judgment Training // Accounting. 2007. No. 17. P. 44–50.
- 14. Smirnova E. A. Professional judgment of an accountant: concept, essence and content // Theory and practice of social development. 2012. No. 10. P. 291–294.
- 15. Sokolov Y. V., Terent'eva T. O. Professional judgment of an accountant: results of the past century // Accounting. 2001. No. 12. P. 53–57.

## Disclosure of information on social obligations in the reporting of economic entities

### © 2024 Petrov Alexander Mikhailovich

Doctor of Economic Sciences (Advanced Doctor), professor of Business Analysis Department. Financial University under the Government of the Russian Federation, Moscow.

E-mail: palmi@inbox.ru

Currently, interest in the formation of corporate social responsibility among Russian companies is growing, largely for political reasons, since companies need to find a common language with government agencies and society at all levels to increase their sustainability and competitiveness in the market. This article discusses some of the problems that make it difficult for domestic companies to implement the principles of corporate social responsibility, and provides recommendations for conducting research in the field of reflecting corporate social responsibility information in accounting and financial statements in Russia.

Keywords: social responsibility, social obligations, accounting, social reporting.

- 1. Income tax and employee training expenses. URL: https://glavkniga.ru/elver/2020/2/4548.
- National Register of Corporate Non-Financial Reports. URL: https://rspp.ru/sustainable\_develop ment/registr.
- 3. Vong V. X., Te' B. X., Tan S. X. The role of external stakeholders in companies' environmental, social and corporate governance (ESG) // Forsyth. 2023. No. 2.

## Food poverty: theoretical aspects and institutional measures to overcome

## © 2024 Reshetnikova Elena Gennadievna

Doctor of Economics, Professor, leading researcher at the Institute of Agrarian Problems — a separate structural unit. Saratov Scientific Center of the Russian Academy of Sciences, Russia, Saratov. E-mail: elenaresh2708@mail.ru

Based on a generalization of existing theoretical and methodological approaches to characterizing the essence of poverty, the article reveals the structure of the concept of "food poverty". The evolution of the institutional component of poverty measurement and reduction at the national and supranational levels is considered. The features of substantiation of the level of food poverty in the context of the transition to the concept of relative poverty are shown.

**Keywords:** food security, economic accessibility of food, food market, rational consumption standards, subsistence level, food poverty, concept of relative poverty, social shelf, food certificate.

- 1. Agenda 21 Adopted by the United Nations Conference on Environment and Development, Rio de Janeiro, 3-14 June 1992. URL: https://www.un.org/ru/documents/decl\_conv/conventions/agenda21.shtml.
- 2. Batrakova L. G. Basic concepts for assessing poverty // Yaroslavl Pedagogical Bulletin. 2011. No. 3. P. 117–121.
- 3. Cheese day. MK January 24-30, 2024.
- 4. Convention of the General Conference of the International Labor Organization No. 117 "On Fundamental Aims and Standards" social policy". URL: https://docs.cntd.ru/document/1901833.
- 5. Gordon L. A. Four types of poverty in Russia // Sociological journal. 1994. No. 4. P. 18-35.
- 6. Litinskaya E., Matyushina Y. B. Genesis of the main theories of poverty // VSU Bulletin. Series: history, political science, sociology. 2016. No. 3. P. 74–77.
- 7. Minimum wage for growth. URL: https://www.kommersant.ru/doc/6082812.
- 8. *P. T.* Poverty in the United Kingdom: a survey of household resources and standards of living. Harmondsworth: Penguin Books, 1979.
- 9. Sen A. K. Poverty: An Ordinal Approach to Measurement // Econometrica. 1976. Vol. 44, no. 2. P. 219-231.
- 10. Social statistics / ed. by I. I. Eliseeva. Moscow: Finansy' i statistika, 2001. 480 p.
- 11. Transforming our world: The 2030 Agenda for Sustainable Development. Declaration of the UN General Assembly of September 25, 2015. URL: https://docs.cntd.ru/document/420355765.
- 12. United Nations The Copenhagen Declaration and Programme of Action, World Summit for Social Development / United Nations. 6–12 March. 1995, New York.

## Comparative assessment of the performance of a company in the Russian metallurgical complex

### © 2024 Savenkov Leonid Dmitrievich

Associate Professor, Candidate of Economic Sciences. Togliatty State University, Togliatty. E-mail: leonidsavenkov89@yandex.ru

The work provides a comparative assessment of the detail of eight companies in the Russian metallurgical complex from 2016 to 2021. The purpose of the work is to conduct a cluster analysis of performance indicators of metallurgical complex enterprises based on IFRS reporting data for 2016 and 2021, such as net profitability, return on equity and return on assets. Dunn's method was used to determine the most optimal number of clusters. The study revealed a transition from one cluster to another of a number of companies due to an increase in profitability and operational efficiency. However, PJSC Severstal remained the leader among the companies under consideration.

Keywords: metallurgical complex enterprises, efficiency, net profitability, ROE, ROA.

- 1. Alabdullah T. T. Y. Management accounting insight via a new perspective on risk management companies' profitability relationship // International Journal of Intelligent Enterprise. 2022. Vol. 9, no. 2. P. 244. ISSN 1745-3240. DOI: 10.1504/ijie.2022.121752.
- 2. Anasthasia, Chandrarin G., Asih P. The Effect of Company Size on Company Profitability and Company Value: The Case of Manufacturing Companies // International Journal of Economics and Business Administration. 2019. Apr. Vol. VII, Issue 2. P. 251–256. ISSN 2241-4754. DOI: 10.35808/ijeba/241.
- 3. Bakunova T. V., Trofimova E. A., Koltsova T. Application of information technologies to the assessment of the company's financial performance // Bulletin of the Altai Academy of Economics and Law. 2020. No. 10. DOI: 10.17513/vaael.1340.
- 4. Burja C. Factors Influencing The Companies' Profitability // Annales Universitatis Apulensis Series Oeconomica. 2011. Dec. Vol. 2, no. 13. P. 215–224. ISSN 2344-4975. DOI: 10.29302/oeconomica.2011. 13.2.3.
- 5. Enekwe C. I. The Relationship Between Financial Ratio Analysis And Corporate Profitability: A Study Of Selected Quoted Oil And Gas Companies In Nigeria // European Journal of Accounting, Auditing and Finance Research. 2015. 33(22). URL: https://eajournals.org/ejaafr/vol-3issue12december-2015/the-relationship-between-financial-ratio-analysis-and-corporate-profitability-a-study-of-selected-quoted-oil-and-gas-companies-in-nigeria.

- Garber A. M., Phelps C. E. Economic foundations of cost-effectiveness analysis // Journal of Health Economics. 1997. Feb. Vol. 16, no. 1. P. 1–31. ISSN 0167-6296. DOI: 10.1016/s0167-6296(96)00506-1
- 7. Garmatiuk O. Evaluation of business profitability indicators as an indicator of the efficiency of sales activities of pharmaceutical enterprises // Ukrainian Journal of Applied Economics and Technology. 2023. Feb. Vol. 8, no. 1. P. 174–179. ISSN 2415-8453. DOI: 10.36887/2415-8453-2023-1-25.
- 8. Herciu M., Ogrean C. Does Capital Structure Influence Company Profitability? // Studies in Business and Economics. 2017. Dec. Vol. 12, no. 3. P. 50–62. ISSN 2344-5416. DOI: 10.1515/sbe-2017-0036.
- 9. Horiashchenko Y. Assessment of the profitability of innovatively active enterprises of Ukraine // Economic journal of Lesya Ukrainka Volyn National University. 2023. Apr. Vol. 1, no. 33. P. 111–115. ISSN 2786-460X. DOI: 10.29038/2786-4618-2023-01-111-115.
- 10. Mule R. K., Mukras M. S., Mutunga N. O. Corporate size, profitability and market value: an econometric panel analysis of listed firms in Kenya // European Scientific Journal. 2015. 11(13). URL: https://eujournal.org/index.php/esj/article/view/5659.
- Pramesti F. Y., Rita M. R. Profitability Analysis on Company Value with Good Corporate Governance As A Moderating Variable // International Journal of Social Science and Business. 2021. July. Vol. 5, no. 3. P. 333. ISSN 2614-6533. DOI: 10.23887/ijssb.v5i3.35051.
- 12. Profitability analysis on demand-side flexibility: A review / J.-F. Forero-Quintero [et al.] // Renewable and Sustainable Energy Reviews. 2022. Nov. Vol. 169. P. 112906. ISSN 1364-0321. DOI: 10.1016/j.rser.2022.112906.
- 13. Shrivastava A., Kumar N., Kumar P. Bayesian analysis of working capital management on corporate profitability: evidence from India // Journal of Economic Studies. 2017. Sept. Vol. 44, no. 4. P. 568–584. ISSN 0144-3585. DOI: 10.1108/jes-11-2015-0207.
- 14. *Tamulevičienė D.* Methodology of complex analysis of companies' profitability // Entrepreneurship and Sustainability Issues / ed. by M. Tvaronavičienė. 2016. Sept. Vol. 4, no. 1. P. 53–63. ISSN 2345-0282. DOI: 10.9770/jesi.2016.4.1(5).

## Public non-financial reporting: Russian aspect

### © 2024 Savin Alexander Alekseevich

Professor, Department of Audit and Corporate Reporting, Faculty of Taxes, Audit and Business Analysis, Ph.D. Financial University under the Government of the Russian Federation, Russia, Moscow. E-mail: aasavin@fa.ru

## © 2024 Savin Ilya Alexandrovich

Senior Lecturer, Department of Audit and Corporate Reporting, Faculty of Tax, Audit and Business Analysis. Financial University under the Government of the Russian Federation, Russia, Moscow. E-mail: iasavin@fa.ru

Of all modern sources of information, today non-financial reporting of actively developing companies of the Russian Federation is more informational and informative. Such a source of information helps to make fairly effective decisions up to the state level, depending on the achieved strategic stage.

**Keywords**: non-financial reporting, social responsibility of business, social reporting, environmental reporting.

- 1. Avdeev V. V. Changes in taxes, contributions and accounting since 2016, taking into account Laws NN 134-FZ and 420-FZ // Taxes. 2018. No. 48. P. 3–11, 2016.
- 2. Civil Code of the Russian Federation (Civil Code of the Russian Federation) dated January 26, 1996 N 14-FZ-Part 2.
- 3. Druzhilovskaya T. Y. Problems of applying the competency-based approach in the accounting profession // International accounting. 2019. No. 7. P. 726–747.
- 4. Fadejkina N. V. Assessing the possibility of harmonizing professional and educational standards in the system of continuing professional education in the field of accounting // Siberian Financial School. 2018. 4 (129). P. 106–119. URL: https://journal.safbd.ru/ru/issues/2018-no4-129-iyul-avgust\_article\_106-119.
- 5. Franskevich O. P. Compliance as a form of self-regulation // Lawyer. 2018. No. 1. P. 20–25.
- 6. Order of the Government of the Russian Federation dated 05.05.2017 N 876-r "On approval of the Concept for the development of public non-financial reporting and the action plan for its implementation".
- 7. Plotnikov V. S., Plotnikova O. V. Qualitative characteristics of integrated reporting information // Accounting. Analysis. Audit. 2018. No. 1. P. 6–17. URL: https://cyberleninka.ru/article/v/kachestvennye-harakteristiki-informatsii-integrirovannoy-otchetnosti.
- 8. *Pryadkina E. A.* Methodological recommendations for the formation of social reporting indicators of scientific organizations // International accounting. 2019. No. 6. P. 678–690.

- 9. Suprunova E. A. Transformation of new types of accounting in the context of globalization and digitalization of the economy // International accounting. 2018. No. 15/16. P. 870–886.
- 10. Sustainable Stock Exchanges Initiative. URL: http://www.sseinitiative.org/data.
- 11. Tryasczina N. Y. Generation of information in integrated reporting to assess the investment attractiveness of companies // International accounting. 2018. No. 5/6. P. 281–296.
- 12. Vaxrushina M. A., Sidorova M. I., Borisova L. I. Strategic management accounting: Textbook. Moscow: Knorus, 2018. 184 p.
- 13. *Xoruzhij L. I.* Conceptual basis for the formation of public non-financial reporting // Accounting in agriculture. 2017. No. 8. P. 7–21.
- 14. *Xoruzhij L. I.* Conceptual provisions for the formation of public non-financial reporting in the integrated reporting system // Bulletin of Professional Accountants. 2017. No. 4. P. 19–26.
- 15. YAry'sh A. A. Accounting and reporting of information on social obligations based on the use of off-balance sheet accounting // Economic Sciences. 2018. No. 4. P. 76–81. URL: https://ecsn.ru/files/pdf/201804/201804\_76.pdf.
- 16. Zenkina I. V. Increasing the informative and analytical value of public non-financial reporting // International accounting. 2019. No. 1. P. 4–23.

## Information support of environmental sustainability of economic entities

## © 2024 Savin Alexander Alekseevich

Professor, Department of Audit and Corporate Reporting, Faculty of Taxes, Audit and Business Analysis, Ph.D. Financial University under the Government of the Russian Federation. E-mail: aasavin@fa.ru

The article discusses the issues of forming an information system in the field of ensuring the environmental activities of business entities in order to reduce the negative impact of production on the environment, and also presents a system of environmental indicators necessary for assessing environmental sustainability.

**Keywords**: economic entities, information system, environmental sustainability, sustainable development.

## References

1. Aleksandrova E. N., Darbinyan S. A. Directions for implementing environmental management in the Russian economy based on foreign experience // International Journal of Humanities and Sciences. — 2023. — 4–1(79).

 CHxutiashvili L. V. Control of environmental activities of business entities // Auditor. – 2017. – 5(266). – P. 33–37.

## An algorithm for assessing business risks

## © 2024 Sergeeva Olga Mikhailovna

candidate of economic Sciences, associate Professor of the Department of business analysis. Financial University under the Government of the Russian Federation, Moscow.

E-mail: Olgasergeeva2020@inbox.ru

Business risk assessment methods play an important role in making effective management decisions. Since entrepreneurial activity is always associated with a certain degree of uncertainty and risk, it is important to be able to assess and manage these risks. Determining possible losses is central to risk assessment. Combining different risk assessment methods allows you to more accurately predict possible losses in order to minimize the amount of damage.

Keywords: entrepreneurial risks, methods, combination of methods, risk assessment algorithm.

- 1. Gizatullina O. M. Algorithm for optimizing accounting of logistics costs in an integrated business structure // Bulletin of SamGUPS. 2021. 2 (52). P. 30–35.
- 2. Gizatullina O. M. Assessing the impact of the information base on the efficiency of building a logistics cost control system in an integrated business structure // Economic Sciences. 2023. 7 (224). P. 60–66.
- 3. *Gizatullina O. M.* Development of methods for optimizing logistics costs in the Arctic zone : Monograph. Moscow : Prospekt, 2021.
- 4. Gizatullina O. M. Modeling an optimal logistics system // Economic Sciences. 2023. 4 (221). P. 120-126.
- 5. Petrov A. M. Theory, methodology and practice of organizing accounting and control of payments in corporate systems of the service sector. Moscow: Infra-M, 2018.
- 6. Sergeeva O. M. Features of building a system of settlements with counterparties for logistics obligations in an integrated business structure // Economic Sciences. 2023. 12 (229).
- 7. Sergeeva O. M. Management of business risks when making settlements with counterparties for logistics obligations // Economic Sciences. 2023. 11 (228). P. 118–121.

## Assessing the industry in the context of realizing entrepreneurial potential

## © 2024 Shlifer Elena Vladimirovna

Ph.D, Senior Lecturer, Department of Economic Theory regional and sectoral economics. Orenburg state university, Russia, Orenburg.

E-mail: len\_shli@mail.ru

The article presents available approaches to assessing industrial sectors. It is concluded that the scientific and economic literature does not sufficiently reflect the approach to assessing the industry in the context of realizing entrepreneurial potential. The author's definition of entrepreneurial potential is proposed. A comprehensive process theoretical and methodological approach to assessing the industry in the context of realizing entrepreneurial potential has been developed. When writing the article, general scientific research methods were used: analysis, synthesis. A conclusion is drawn about the relevance of the research results and further directions of research.

**Keywords**: entrepreneurial potential, entrepreneurship, industry, entrepreneurship in industry, industrial entrepreneurship, industry assessment.

- 1. Alimxanova A. N., Miczel' A. A. Assessment of the efficiency of industrial enterprises // Professor's magazine. Series: Technical Sciences. 2021. 1(4). P. 20–30. DOI: 10.18572/2686-8598-2021-4-1-20-30.
- 2. Demil'xanova B. A. Comparative analysis of methods for assessing the innovative activity of industrial enterprises, industries, territories // Economy. Control. Right. 2012. 9(33). P. 63–70.
- 3. E. G. CHmy'shenko M. V. S. Economics of the industry (industry): textbook for students in the educational program of higher education in the field of study 03/38/01 Economics. Orenburg: Orenburgskij gosudarstvenny'j universitet, 2021. 101 p.
- 4. Gankevich K. A., Kolesov K. I., Plexanova A. F. The need to assess the attractiveness of industries as part of the implementation of industrial policy of the Russian Federation // Innovative development of the Russian economy: IX International Scientific and Practical Conference, Moscow, October 25, 2016 October 28, 2015. Russian University of Economics named after G. V. Plekhanov; Russian Humanitarian Scientific Foundation. Volume 6. Moscow: Rossijskij e'konomicheskij universitet imeni G. V. Plexanova, 2016. P. 184–185.
- 5. I. K. Larionov A. N. Gerasin O. N. G. Entrepreneurship: textbook / ed. by I. K. Larionov. 6th ed. Moscow: Dashkov i K°, 2022. 190 p. ISBN 978-5-394-05072-5.
- 6. Kazakova N. Y. Analysis and development of the enterprise's human resources in an unstable market environment // Training of personnel for the national economy and public administration: transformation of

- approaches and new trends: Materials of the XIV All-Russian Scientific and Practical Conference, Cheboksary, February 10, 2023. CHeboksary': Novoe vremya, 2023. P. 15–18.
- 7. Korneev M. E., Turbaba M. V. Analysis of methods for assessing the competitiveness of industrial sectors // Strategic management of socio-economic development: new challenges new solutions. 2019. P. 115–122.
- 8. Labor Code of the Russian Federation dated December 30, 2001 No. 197-FZ (as amended on January 30, 2024).
- 9. Larin S. N. The importance of assessing the performance of enterprises in leading sectors of the Russian economy for choosing directions for their effective development // Scientific and educational space: development prospects: Collection of materials of the X International Scientific and Practical Conference, Cheboksary, November 09, 2018. CHeboksary': Interaktiv plyus, 2018. P. 210–213.
- 10. Logacheva E. S., Fiyaksel' E. A., SHubnyakova N. G. Evolution of the concept of "entrepreneurial potential" // Innovation. 2016. 9(215). P. 42–49.
- 11. Nort D. Institutions, institutional change and economic performance / trans. from the English by A. H. Нестеренко. Moscow: Nachala, 1997.
- 12. Official data from Rosstat "Institutional transformations in the economy". URL: https://rosstat.gov.ru/statistics/instituteconomics.
- 13. Rubin Y. B. Entrepreneurship Basics: textbook. 3rd ed. Moscow: Universitet Sinergiya, 2020. 518 p. ISBN 978-5-4257-0441-2.
- 14. SHastitko A. E. New Institutional Economics. Moscow: Teis, 2002. 591 p.
- 15. SHlifer E. V. Business risks: concept, classification and ability to manage // Economics and Entrepreneurship. 2021. 6(131). P. 1079–1082. DOI: 10.34925/EIP.2021.131.6.210.
- 16. Xanin G. I., Fomin D. A. Investment, financial and institutional prerequisites for the revival of Russian industry // Journal of Institutional Research. 2019. Vol. 11, no. 1. P. 155–175. DOI: 10.17835/2076-6297.2019. 11.1.155-175.

## Strategy for the development of digital infrastructure in the digitalization of enterprises of the Russian electric power industry

## © 2024 Shulkin Yuri Andreevich

Graduate student. National Research University MEI, Moscow, Russia.

E-mail: ua.shulkin@mail.ru

## © 2024 Leyman Evgeny Nikolaevich

Ph.D. in Economics, Associate Professor of Economics in Energy and industry. National Research University MEI, Moscow, Russia.

E-mail: leiman@mail.ru

The article examines the trends in the development of digital infrastructure in the Russian electric power industry. The problems of energy in the context of the implementation of digital solutions are revealed, including the relative inaccessibility of data, organizational barriers and inconsistency of information. The main directions of solving problems are shown, in particular, the unification of standards, the implementation of investment support for the modernization of the production apparatus of the electric power industry, etc. The necessity of joint efforts of the state and corporations for the successful implementation of digitalization in the energy sector is substantiated.

**Keywords**: digital infrastructure, electric power industry, Russia, efficiency and reliability of energy supply, digitalization, innovation, standardization.

- 1. Azzuni A., Breyer C. Energy security and energy storage technologies // Energy Procedia. 2018. Nov. Vol. 155. P. 237–258. ISSN 1876-6102. DOI: 10.1016/j.egypro.2018.11.053.
- 2. D. V. Kovalev N. A. Kosolapova E. A. L. Strategies, tools and technologies for digitalization of the economy. Rostov-na-Donu Taganrog: YUzhny'j federal'ny'j universitet, 2020. 224 p. ISBN 978-5-9275-3345-9.
- 3. Digital Transformation: A Digital Reality Initiative White Paper. URL: https://digitalreality.ieee.org/images/files/pdf/DRI\_White\_Paper\_-\_Digital\_Transformation\_-\_Final\_11Nov.pdf.
- 4. Digitalization of the energy industry as a direction for ensuring the growth of energy efficiency and the energy security of the state / I. A. Kapitonov [et al.] // Public Policy and Administration. 2020. ISSN 2029-2872. DOI: 10.13165/vpa-20-19-2-03.
- 5. Dorzhieva V. V. Digital transformation of the Russian fuel and energy complex: priorities and development targets // Creative economy. 2021. Vol. 15, no. 11. P. 4079–4094. DOI: 10.18334/ce.15.11.113802.

- 6. Du M., Wang B., Zhang N. National research funding and energy efficiency: Evidence from the National Science Foundation of China // Energy Policy. 2018. Sept. Vol. 120. P. 335–346. ISSN 0301-4215. DOI: 10.1016/j.enpol.2018.05.058.
- 7. Electric power industry of Iran. Review 2022-06-16. URL: https://www.cdu.ru/tek\_russia/articles/6/1027 (visited on 10/02/2023).
- 8. Electricity storage systems market in Russia: development potential / Expert analytical report. URL: https://www.eprussia.ru/lib/341/3454400 (visited on 10/02/2023).
- 9. Energy requires change. URL: https://www.eprussia.ru/epr/216/14739.htm (visited on 02/22/2024).
- 10. Expert-analytical report "Digital transition in the Russian electric power industry". 2017. URL: https://www.csr.ru/uploads/2017/09/Doklad\_energetika-Web.pdf (visited on 10/02/2023).
- 11. Filippova A. V. Global trends in the development of the world electric power industry in the context of the transition to renewable energy sources // Economics, entrepreneurship and law. 2023. Vol. 13, no. 9. DOI: 10.18334/epp.13.9.118732.
- 12. Kloppenburg S., Boekelo M. Digital platforms and the future of energy provisioning: Promises and perils for the next phase of the energy transition // Energy Research & Social Science. 2019. Mar. Vol. 49. P. 68–73. ISSN 2214-6296. DOI: 10.1016/j.erss.2018.10.016.
- 13. Lazarenko I. P. Global trends in digitalization in the energy sector // Current problems of modern science: the view of young scientists: Materials of the National Scientific and Practical Student Conference, Bryansk, December 07–08, 2022. Bryansk: Bryanskij gosudarstvenny'j universitet imeni akademika I. G. Petrovskogo, 2022. P. 270–277.
- 14. Pal'chun D. A. Iran and the world energy problem. "Innovation and Investment". 2020. URL: https://cyberleninka.ru/article/n/iran-i-mirovaya-energeticheskaya-problema (visited on 10/02/2023).
- 15. Puzy'rny'j N. A., Kovaleva E. V. Adaptation of the fuel and energy complex to the conditions of digitalization // Bulletin MIRBIS. 2022. No. 3. P. 105–112. DOI: 10.25634/MIRBIS.2022.3.11.
- 16. Strategy for digital transformation of the fuel and energy complex until 2030. URL: https://storage.strategy24.ru/files/news/202108/e819df74a2a8bbcf6b39b5258d256436.pdf (visited on 10/02/2023).
- 17. *Tyagunov M.* Digital transformation and energy // Energy policy. 2021. 9(163). P. 74-85. DOI: 10.46920/2409-5516\_2021\_9163\_74.
- 18. Website "Digital Energy". URL: https://www.digital-energy.ru (visited on 10/02/2023).
- 19. Xe X., Tyagunov M. G., Tu R. M. State and prospects for the development of China's electric power industry in the context of industrial carbon neutrality // Bulletin of the Moscow Energy Institute. MPEI Bulletin. 2022. No. 3. P. 82–92. DOI: 10.24160/1993-6982-2022-3-82-92.
- 20. Xitry'x D. About the digital transformation of the energy industry // Energy policy. 2021. 10(164). P. 76–89. DOI: 10.46920/2409-5516 2021 10164 76.
- 21. Xobotova L. V., Neprinczeva E. V., SHubin S. A. Digital transformation strategy: assessing the digital maturity of the Russian electricity industry // Strategic decisions and risk management. 2022. 13(3). P. 234–244. DOI: 10.17747/2618-947X-2022-3-234-244.

## Risk management at agro-industrial enterprises in the context of sanctions

## © 2024 Skripnik Oksana Bogdanovna

Associate Professor of the Department of Economic Security and Risk Management, Doctor of Economics, Associate Professor. Financial University under the Government of the Russian Federation. E-mail: RN07@yandex.ru

The purpose of the article is to identify the risks of the Russian agro-industrial complex arising under sanctions, and to propose a set of measures to minimize the negative impact of the identified factors to ensure the long-term sustainability of enterprises that are part of the agro-industrial complex. The sanctions pressure creates risks of a shortage of financing, a shortage of seeds, genetic material, fertilizers, as well as a shortage of agricultural machinery and equipment and necessary spare parts. The most vulnerable is the agricultural production sector, where restrictions have the greatest impact. It is concluded that risk management at agro-industrial enterprises under sanctions is based on a combination of government support measures and the implementation of strategies for intra-industry cooperation in order to minimize the negative consequences of the identified risk factors. Minimizing negative risk factors and ensuring long-term sustainability can be achieved through the implementation of import substitution strategies in the industry and increasing the investment attractiveness of enterprises that are part of the agro-industrial complex of Russia.

Keywords: agro-industrial complex, risk management, economy, government regulation, sanctions.

- Agro-industrial complex. Statistics of the Eurasian Economic Union. URL: https://eec.eaeunion. org/upload/files/dep\_stat/econstat/statpub/Agriculture\_Statistics\_Yearbook\_2023.pdf (visited on 02/19/2024).
- 2. Impact of sanctions on agriculture. URL: https://zzr.ru/article/vliyanie-sankciy-na-selskoe-khozyaystvo (visited on 02/11/2024).
- 3. Investment attractiveness of the agro-industrial complex: problems and solutions. Agricultural Science / G. P. Butko [et al.]. 2023.
- 4. Investment map of the Russian agro-industrial complex. URL: https://assets-global.website-files.com/653a3800b42d101532ce189e/653b696c6b1028818bba9d57\_kc-report\_agroindustrial-invmap-russia\_08.pdf (visited on 02/17/2024).
- 5. Kapustina N. V., Anichkina O. A., Xomeriki N. B. Leasing relations as a factor in the sustainable development of the agro-industrial complex of the Russian Federation //. Moscow: Moskovskij universitet im. S. YU. Vitte, 2016. P. 310–316.

- 6. *Kazimov E. F., Krapuxin G. A.* Assessing the impact of sanctions pressure on Russian foreign trade and the activities of Russian business // Progressive Economics. 2022. No. 11. P. 5–17.
- 7. *Makarenko B. V.* Agrobiotechnoparks as a new vector for the development of the agro-industrial complex: the experience of China // Progressive Economics. 2023. No. 11. P. 157–177.
- 8. Order of the Government of the Russian Federation dated 09/08/2022 N 2567-r (as amended on 11/23/2023) "On approval of the Strategy for the development of agro-industrial and fishery complexes of the Russian Federation for the period until 2030". URL: https://www.consultant.ru/document/cons\_doc\_LAW\_426435/ (visited on 02/21/2024).
- 9. Suslov S. A. Formation of research methodology for ensuring sustainable grain production // Bulletin of NGIEI. 2022. 5 (132). P. 113–125.
- 10. Suslov S. A. Improving state support for grain production based on the results of scenario forecasts // Moscow Economic Journal. 2022. Vol. 7, no. 6. P. 180–193.
- 11. ZHilyakov D. I. Risk management in the agricultural industry under sanctions policy: materials of the II International Scientific and Practical Conference //. Kursk: Kurskaya gosudarstvennaya sel'skoxozyajstvennaya akademiya imeni I. I. Ivanova, 2022. P. 3–8.

## Features of cost management in the oil and gas industry

## © 2024 Speshilova Natalia Viktorovna

Head of the Department of Economic Theory, Regional and Sectoral Economics, Professor, Doctor of Economics. Orenburg State University, Russia, Orenburg.

E-mail: spfenics@yandex.ru

## © 2024 Girina Alla Sergeevna

Associate Professor of the Department of Economic Theory, Regional and Sectoral Economics, Candidate of Economic Sciences. Orenburg State University, Orenburg.

E-mail: alla\_girina@mail.ru

## © 2024 Dyakonova Julia Petrovna

Master's student of the Department of Economic Theory, Regional and Sectoral Economics. Orenburg State University, Russia, Orenburg.

E-mail: tolstykh.yuliya@bk.ru

The oil and gas industry is one of those sectors of the Russian economy that has been under severe pressure from Western sanctions. The article examines the main characteristics of the oil and gas market, identifies the most pressing problems of the industry in the context of ensuring the economic security of the Russian Federation. The analysis of the development of the Russian oil and gas sector for the period 2018-2022 in unstable economic and geopolitical conditions is carried out. Using the example of Rosneft, the methods of cost management in oil production are meaningfully disclosed and a number of indicators affecting the cost of production are analyzed. The measures aimed at reducing it, applied at the company's enterprises, are given. The outstripping dynamics of the EBITA indicator change relative to investment investments has been revealed. The conclusion is made about the effectiveness of investment activities in this industry. The aspect of the use of digital technologies in the management of enterprises of the oil and gas complex is considered.

**Keywords**: oil and gas industry, oil and gas companies, oil and gas production, cost management, cost reduction methods, investments, innovations, digital technologies.

## References

1. Application of a risk-based approach in the oil and gas industry as a tool for increasing the level of economic security of the Russian Federation / Y. A. CHugaeva [et al.] // Bulletin of the Academy of Knowledge. – 2023. – 54 (1). – P. 266–276.

- 2. Borodinskij D. Oil and electricity: linked by one goal // Labor dated December 27, 2023. -. URL: https://www.trud.ru/article/27-12-2023/1576001\_neft\_i\_elektroenergija\_svjazannye\_odnoj\_tselju.html (visited on 01/22/2024).
- 3. Department of Information and Advertising of PJSC NK Rosneft August 25, 2023. URL: https://www.rosneft.ru/press/news/item/215503 (visited on 01/12/2024).
- 4. Filimonova I. V., Komarova A. V., Nemovi V. Y. Oil and gas complex of Russia 2020: in 4 hours / Part 3. Economics of the oil and gas industry 2020: long-term trends and current state. Novosibirsk: INGG SO RAN, 2022. URL: http://www.ipgg.sbras.ru/ru/science/publications/publ-neftegazovyy-kompleks-rossii-2020-v-4-75-2022.
- 5. Galushko M. V., Speshilova N. V., Verevkin V. A. Problems and prospects for the development of oil service enterprises in rapidly changing economic conditions // Financial business. 2022. 10 (232). P. 16–19.
- 6. Larionova E. I., CHinaeva T. I., SHpakovskaya E. P. Analysis of the development of the oil and gas sector in modern conditions. Statistics and Economics. 2019.
- 7. Official website of Rosstat. URL: https://rosstat.gov.ru (visited on 01/23/2024).
- 8. Official website Rosneft. URL: https://www.rosneft.ru/Investors/statements\_and\_presentations/annual\_reports (visited on 02/03/2024).
- 9. Order of the Government of the Russian Federation dated 06/09/2020 No. 1523-r. URL: http://government.ru/docs/all/128340 (visited on 01/22/2024).
- Shepel V. N., Speshilova N. V., Kitaeva M. V. Technology Of Management Decision-Making At Industrial Enterprises In The Digital Economy // International Scientific Conference "Global Challenges and Prospects of the Modern Economic Development" (Samara State University of Economics, Samara, Russia 06 – 08 December 2018): The European Proceedings of Social & Behavioural Sciences EpSBS – Volume LVII – GCPMED. – 2018. – P. 1520–1531. – DOI: 10.15405/epsbs.2019.03.155.
- 11. Vinokurova M. V., Vurganov M. G. Problems and prospects for the development of the oil industry of the Russian Federation // Baikal Research Journal. 2020. No. 2. P. 1–7.

## Activities for the industrial development of enterprises in the instrument making industry: the experience of foreign countries

## © 2024 Suzdaleva Natalya Nikolaevna

Senior Lecturer at the Department of Management. St. Petersburg branch of the Financial University under the Government of the Russian Federation, Russia, Saint-Petersburg.

E-mail: NNSuzdaleva@fa.ru

## © 2024 Egiazaryan Asmik Artashesovna

English language lecturer English department No. 6. MGIMO Odintsovo branch, Russia Moscow. E-mail: egiazarana97@gmail.com

The article discusses the tools and measures available to the state to stimulate the industrial development of the instrument making industry. Attention is drawn to the foreign experience of the USA, Germany, Singapore and other developed countries. The optimal parameters are identified within the framework of individual activities to maximize the effectiveness of state industrial policy. The categories of specialists required to intensify the development of the instrument making industry in the Russian Federation are listed. Various scenarios for financial support of enterprises are identified through the formation of a lending program for enterprises in the field of instrument making.

**Keywords**: instrument making, development stimulation, state industrial policy, information support, credit programs.

- 1. Belyakov G. P., Ry'zhaya A. A. State support for technological development of industrial companies: foreign experience // Russian Economic Bulletin. 2019. Vol. 2, no. 5. P. 32–39.
- 2. Entrepreneur / The Small Business Innovation Research (SBIR). URL: https://www.sbir.gov/applicant (visited on 02/24/2024).
- 3. Germany / OECD iLibrary. URL: https://www.oecd-ilibrary.org/sites/146f6146-en/index. html?itemId=/content/component/146f6146-en (visited on 02/24/2024).
- 4. *Ibragimov I. M. X.* Regional policy for supporting small and medium-sized youth entrepreneurship in the North Caucasus Federal District // North Caucasus: spatial development and human capital. 2018. P. 93–97.
- 5. Investment capital / U.S. Small Business Administration. URL: https://www.sba.gov/funding-programs/investment-capital (visited on 02/24/2024).

- 6. Memorandum of Accelerating Technology Transfer and Commercialization of Federal Research in Support of High-Growth Businesses / The National Institute of Standards, Technology (NIST). URL: https://www.nist.gov/system/files/documents/2017/04/28/DOC-Tech-Transfer-Plan.pdf (visited on 02/24/2024).
- 7. Suzdaleva N. N. Industrial policy of the state and its effectiveness at the present stage // Economic Sciences. 2023. 2(219). P. 138–144.
- 8. Suzdaleva N. N. Tools to support the development of the instrument making industry in the Russian Federation // Economics and Law Issues. 2023. 4 (178). P. 118–123.

## Principles and methods of state industrial policy

## © 2024 Suzdaleva Natalya Nikolaevna

Senior Lecturer at the Department of Management. St. Petersburg branch of the Financial University under the Government of the Russian Federation, Russia, Saint-Petersburg.

E-mail: NNSuzdaleva@fa.ru

## © 2024 Egiazaryan Asmik Artashesovna

English language lecturer English department No. 6. MGIMO Odintsovo branch, Russia Moscow.

E-mail: egiazarana97@gmail.com

The article examines the principles of state influence on industry, adherence to which ensures the intensification of industry development. Methods are identified that are advisable to use to influence the parameters of the industrial system to achieve the planned target growth indicators. The scientific tasks of developing new methods for diagnosing the functioning of enterprises are identified, as well as theoretical tasks related to the selection and justification of methods and models for managing industrial development. Such elements complement the structure of the mechanism of influence of government bodies and other participants in the process on industrial enterprises with the aim of intensification and extensive and intensive growth.

**Keywords**: industrial policy, methods of state influence, diagnostics of enterprise functioning, management methods and models, planning and risk management.

- 1. Bogaty'rev I. F. Mechanism for harmonization of trade and industrial policy and economic security of the state // Bulletin of Samara State Economic University. 2021. 12 (206). P. 44–52.
- 2. Gurskij V. L. Methodological basis for harmonizing the industrial policy of the EAEU member states // Bulletin of the Komi Republican Academy of Public Service and Management. Theory and practice of management. 2019. 23 (28). P. 89–101.
- 3. *Gurskij V. L.* The role of coordinating the industrial policies of the member states of the integration association in the context of globalization // Economics today. 2019. No. 9. P. 225–239.
- 4. *Koxno P. A.* Prospective industrial policy of Russia in the "enterprise-state" system // Economics of high-tech industries. 2022. Vol. 3, no. 1. P. 9–26.
- 5. Suzdaleva N. N. Industrial policy of the state and its effectiveness at the present stage // Economic Sciences. 2023. 2(219). P. 138–144.

## Russia's role in global agriculture

### © 2024 Tolmachev Mikhail Nikolaevich

Doctor of Economic, Head of Business Analysis Department. Financial University under the Government of the Russian Federation, Moscow, Russia.

E-mail: MNTolmachev@fa.ru

The first quarter of the 21st century was marked by Russia's transition from the position of the world's largest buyer of agricultural products to the status of a net exporter. The current article is devoted to assessing the dynamics of the process and the current position of Russia in international food production and foreign trade operations in the global food market.

Keywords: foreign trade, import, international comparisons, food market, agriculture, export.

- 1. Ason T. A. The degree of dependence of Russian industry on imports and prospects for implementing the import substitution program // Modern research and development. 2017. 9(17). P. 35–42.
- 2. Azzheurova M. V. The role of Russia in the system of world trade of agricultural raw materials and food // Science and education. 2020. Vol. 3, no. 2. P. 413.
- 3. Baly'xin M. G., SHajlieva M. M., CZy'pin A. P. Statistical analysis of the economic development of the BRICS countries // Statistics and Economics. 2020. Vol. 17, no. 2. P. 18–28.
- 4. CZy'pin A. P., Ovsyannikov V. A. Statistical analysis of the dynamics of agricultural production in the world // Innovative achievements of science and technology of the agro-industrial complex: Collection of scientific papers of the International Scientific and Practical Conference, Kinel, December 13–16, 2016. Kinel': Samarskaya gosudarstvennaya sel'skoxozyajstvennaya akademiya, 2017. P. 272–275.
- 5. Dozhdikova A. P. World trade in agricultural products // Beneficiary. 2021. No. 94. P. 13-15.
- 6. Gadzhimirzoev G. I. Reorientation of the export policy of the Russian Federation after the introduction of economic sanctions // Marketing and logistics. 2022. 6(44). P. 15–24.
- 7. Medvedeva N. A. Main trends in international trade in agricultural products and food: opportunities for Russia // Economics, labor, management in agriculture. 2023. 4(98). P. 181–189.
- 8. Nefedova T. G. Geoeconomic changes in the Russian agricultural complex in new geopolitical conditions // Regional studies. 2022. 2(76). P. 4–15.
- 9. Prospects for non-resource, non-energy exports of the Russian Federation under sanctions restrictions / L. V. Rozhkova [et al.] // Economic relations. 2022. Vol. 12, no. 3. P. 433–450.

### Studying the main trends in the digitalization of the russian tourism industry

### © 2024 Tsypin Alexander Pavlovich

Ph.D. in Economics, Associate Professor, Department of Business Analytics, Faculty of Taxes, Audit and Business Analysis. Financial University under the Government of the Russian Federation, Moscow, Russia.

E-mail: aptsypin@fa.ru

Digital technologies are rapidly penetrating into the daily life of society, they also affect many sectors of the economy, in this regard, we consider the topic of assessing the level of penetration of IT facilities into the Russian tourism industry relevant. The main results of the study include the following: digital penetration into the tourism industry is significant; the role of living human labor in the tourism industry is rapidly declining; digital technologies lead to a significant release of workers in the tourism sector.

Keywords: digital technologies, digitalization, sectors of the economy, tourism, travel.

- 1. Argun G. R., Mixalev I. V. Domestic tourism in Russia: development dynamics // Economic Sciences. 2023. No. 224. P. 20–27.
- 2. Ashinova M. K., Eshugova S. K., Kadakoeva G. V. Innovative vector of digital transformation of the tourism cluster of the regional economy // Management Accounting. 2023. No. 11. P. 45–51.
- 3. Lebedeva Y. A. Digitalization of the tourism industry as a factor in the socio-economic development of Russia // Municipal Academy. 2022. No. 2. P. 61–67.
- 4. Loseva A. V., Ledneva O. V. Issues of territorial differentiation of the information society of Russia // Basic Research. 2021. No. 6. P. 47–55. DOI: 10.17513/fr.43057.
- 5. *Mixajlov S. A.* Tourist behavior analysis system based on a digital life pattern model // Informatization and communication. 2020. No. 5. P. 78–83.

### Features of the adoption and dissemination of innovations

### © 2024 Venediktova Svetlana Konstantinovna

Candidate of Economic Sciences. VOENMEH named after D. F. Ustinov, St. Petersburg, Russia. E-mail: venediktova sk@voenmeh.ru

### © 2024 Gorbushina Natalia lurevna

VOENMEH named after D. F. Ustinov, St. Petersburg, Russia.

E-mail: gorbushina\_niu@voenmeh.ru

### © 2024 Muravev Andrey Valerevich

Candidate of Technical Sciences. VOENMEH named after D.F. Ustinov, St. Petersburg, Russia.

E-mail: avmurspb@mail.ru

This article analyzes the ability of adoption and dissemination of innovations in society. The article considers the impact of innovations on the economy and the increase in the innovative potential and competitiveness of the Arctic zone of the Russian Federation.

**Keywords**: innovations, diffusion of innovations, innovative development of Russian regions, the innovative potential of the Arctic zone of the Russian Federation.

- 1. Abashkin V. L., Abdraxmanova G. I., Bredixin S. V. Rating of innovative development of constituent entities of the Russian Federation. Issue 7 / ed. by L. M. Goxberg. Moscow: NIU VSHE', 2021. 274 p.
- 2. Detter G. F. Formation of a functionally complete innovation infrastructure in the ecosystem of the Arctic regions // Issues of innovative economics. 2018. No. 1. P. 91–104.
- 3. Komkov N. I., Selin V. S., CZukerman V. A. Innovative economics: encyclopedic dictionary-reference book. Moscow: MAKS Press, 2012. 544 p.
- 4. Maxortova V. K. Innovative potential for the development of the Arctic zone of the Russian Federation // Economics, management, finance: materials of the IV International Scientific Conference (Perm, April 2015). Perm': Zebra, 2015. P. 200–203.
- 5. Mensh G. Technological stalemate // Long-term trends in capitalist production / ed. by P. M. E'ntov, N. A. Makasheva. Moscow, 1985.
- 6. National report "High-tech business in Russian regions" / ed. by S. P. Zemczov. Moscow : RANXiGS, AIRR, 2020. 100 p.
- 7. R. Nelson S. W. An Evolutionary Theory of Economic Change. 1985. 454 p. ISBN 9780674272286.
- 8. Rogers E. M. Diffusion of innovations. 4th ed. 1995.

- 9. SHumpeter J. Theory of economic development. Moscow: Progress, 1982. 456 p.
- 10. Spychalska-Wojtkiewicz M., Klein M. E. Cross-Sector Partnerships for Innovation and Growth: Can Creative Industries Support Traditional Sector Innovations? // Sustainability. 2020. 12 (23).
- Theoretical and methodological aspects of assessing the innovative development of regions of the Arctic zone of the Russian Federation / A. M. Torczev [et al.] // Issues of innovative economics. – 2018. – No. 3. – P. 417–434. – URL: https://leconomic.ru/lib/39386.
- 12. Veneditova S. K., Gorbushina N. Y., Murav'ev A. V. Aspects of insurance as a method of risk management in innovation activities // Economics and Law Issues. 2023. No. 2. P. 91–97.

## Evolution of Regulatory Framework for Accounting Expertise of Intentional and Fictitious Bankruptcy

### © 2024 Verzhbitckaya Irina Valerievna

Senior Lecturer, Department of Economics, Management, Financial Law and Information Technology. Stavropol branch of the Moscow Pedagogical State University, Stavropol.

E-mail: zosya\_i@mail.ru

In this article, the author considers the regulatory regulation of forensic accounting examination and bankruptcies in modern domestic legislation on the basis of comprehensive and systematic approaches. The stages of developing a standard for conducting an examination of fictitious and intentional bankruptcies, which can be used to form local regulatory regulation in commercial organizations, are presented. The author investigated the most pressing problems and shortcomings of the current legislation in the field of bankruptcy regulation and proposed the possibility of solving them on the basis of the introduction of the Insolvency (Bankruptcy) Code.

**Keywords**: Accounting expertise, regulatory regulation, fictitious bankruptcy, intentional bankruptcy, insolvency.

- 1. Bash L. M. School dictionary of foreign words. Rostov-na-Donu: Feniks, 2007.
- Federal Law "On State Forensic Activities in the Russian Federation" dated May 31, 2001 No. 73-FZ (as amended on July 1, 2021) / SPS Consultant Plus. – URL: https://www.consultant.ru/document/cons\_ doc\_LAW\_31871.

- 3. Garant S. Order of the Ministry of Justice of the Russian Federation dated December 20, 2002 N 346 "On approval of Methodological Recommendations for the conduct of forensic examinations in state forensic institutions of the system of the Ministry of Justice of the Russian Federation" clause 2.5. URL: https://base.garant.ru/12144797.
- International Standard on Auditing 570 (revised) "Going Concern" (put into effect on the territory of the Russian Federation by Order of the Ministry of Finance of Russia dated 01/09/2019 N 2n) (as amended on 10/16/2023) / SPS Consultant Plus. – URL: https://www.consultant.ru/document/cons\_doc\_LAW\_ 317495
- 5. Meeting of Mikhail Mishustin with the head of the Federal Agency for Technical Regulation and Metrology Anton Shalaev / Official website of the Russian Government. URL: http://government.ru/news/46158.
- 6. Official website of SRO NP "Self-regulatory organization of forensic experts". URL: https://exprus.ru/activity.
- 7. Official website of the All-Russian public organization for the promotion of forensic activities "Forensic Expert Chamber of the Russian Federation". URL: https://seprf.ru/dokumenty.
- 8. Official website of the Federal Agency for Technical Regulation and Metrology. URL: https://www.rst.gov.ru/portal/gost//home/standarts/catalognational.
- 9. Official website of the SRO Union "Interregional Association of Designers and Experts". URL: https://www.sromope.ru.
- 10. Rady'gin A. D., Simachev Y. V. Bankruptcy // Economy in transition. Essays on the economic policy of post-communist Russia 1998–2002 / ed. by E. T. Gajdar. Moscow: Delo, 2003. P. 498–512.
- 11. Siviczkij V. A. Expertise in constitutional and judicial rule-making: meaning, forms, limits of application // Legal technology. Law-making expertology (doctrine, practice, technique). 2022. No. 16. P. 490–495.

## Formation of a unified information space of foreign economic activity of organizations on the basis of its accounting system

### © 2024 Zargaryan David Petrosovich

Student of the Faculty of Tax, Audit and Business Analysis. Financial University under the Government of the Russian Federation.

E-mail: davidzargaryan@mail.ru

### © 2024 Kevorkova Zhanna Arakelovna

Doctor of Economics, Professor of the Department of Audit and Corporate Reporting. Financial University under the Government of the Russian Federation.

E-mail: Zhanna.kevorkova@mail.ru

Task. The article is devoted to the consideration of the features of the formation of a unified information space for the foreign economic activity of an economic entity on the basis of its accounting system. The structural elements of this space are indicated. Emphasis is also placed on the need for its integration with the global information architecture and systems of export-import operations. Model. The article reveals the practical aspects of using tools for processing and analyzing digital data when carrying out export-import operations.

Conclusions. The need for the ongoing activities of economic entities of the country in organizing foreign economic activity, in particular the facts of economic life regarding imports, has been proven.

Practical use. The resulting research data can be used by economic entities to analyze the impact of different import methods on the performance of their business activities. Originality. As a result of the study, methodological recommendations were proposed that allow developing the structure of the information space of an organization's foreign economic activity, based on its accounting system.

Keywords: accounting, information space, trade, data.

- 1. Bank S. V. Construction of a management accounting system aimed at ensuring economic security when carrying out foreign economic activity // RISK. 2023. No. 4. P. 123–129.
- 2. Bulgadaryan A. G. Accounting for foreign economic activity // Financial markets and banks. 2022. No. 9. P. 42–45.

- 3. Bulgadaryan A. G. Synthetic and analytical accounting of transactions in foreign economic activity // Russian Economic Bulletin. 2023. Vol. 6, no. 5. P. 47–52.
- 4. Kesyan S. V. Features of accounting for the export of goods, works, services // Science and Humanities Studies. 2021. 36 (4). P. 286–291.
- 5. Kevorkova Z. A., Karpova T. P., Karpova V. V. Relevance and need to improve document flow in organizations of the commercial and public sectors of the economy // Auditor. 2021. Vol. 7, no. 6. P. 15–21.
- Kevorkova Z. A., Muzaeva B. D. The role and significance of primary accounting documentation when conducting state financial control // Accounting and taxation in budgetary organizations. – 2019. – No. 3. – P. 32–36.
- 7. Kozeva Y. S., Rogova M. S. Features of accounting for business transactions in foreign economic activity // Problems of enterprise development: theory and practice. 2022. No. 1–1. P. 101–104.
- 8. Krajnova I. M. Export and import operations of an organization: current aspects of accounting policies for accounting and tax purposes // Economics and business: theory and practice. 2021. No. 12. P. 17–20.
- Kravczova A. A., Kevorkova Z. A. Regulatory regulation of parallel imports and the possibility of its implementation by Russian organizations under sanctions // Economics and Law Issues. 2023. No. 183. P. 81–86.
- 10. Osipov M. A. Features of accounting and tax accounting of settlements with foreign counterparties during a crisis period // Russian economic online journal. 2023. No. 1.
- 11. Ponomarenko P. G. Currency regulation, accounting and control of foreign economic activity // Transport services market (problems of increasing efficiency). 2022. 1 (15). P. 45–52.
- 12. SHoxnex A. V. Paradigms for the formation of accounting and analytical support in the context of managing foreign economic activity // Economics and Entrepreneurship. 2023. 5 (154). P. 904–906.
- 13. *Voronkova O. N.* Foreign economic activity of enterprises in modern conditions: risks vs opportunities // Innovation and investment. 2021. No. 1. P. 40–43.

### **FINANCE**

# The structure of the public debt of the constituent entities of the Russian Federation: types of debt obligations and ways to solve the problem of debt dependence

### © 2024 Bakulina Anna Alexandrovna

Doctor of Economics, Associate professor, Professor of MGIMO Department of Public Administration. Moscow State Institute of International Relations.

E-mail: anbakdoc@mail.ru

### © 2024 Kartoshnikov Nikolai Andreevich

Bachelor student. Moscow State Institute of International Relations.

E-mail: nikolaykartoshnikov@mail.ru

The article analyzes the issue of the increase in the public debt of the constituent entities of the Russian Federation by considering its structure and specificities of repayment to identify ways of optimization of finances. Federal bonds, budget loans, as well as credit funds from international financial institutions and commercial structures are considered as the main sources of extra-budgetary funds of the constituent entities of the Russian Federation.

**Keywords**: Finance, sub-federal bonds, the public debt of a constituent entity of the Russian Federation, budget loans, intergovernmental relations, state guarantees, and territories of advanced economic development are some of the topics discussed in this article.

- 1. Budget Code of the Russian Federation dated July 31, 1998 No. 145-FZ. Collection of legislation of the Russian Federation, 03.08.1998, No. 31, art. 3823.
- 2. Federal Law of April 22, 1996 No. 39-FZ "On the Securities Market".
- 3. National projects of the Russian Federation / official website National projects of the Russian Federation. URL: https://национальныепроекты.pф (visited on 02/12/2024).
- 4. Nesterenko I. Y. The practice of providing state guarantees by constituent entities of the Russian Federation // Finance and credit. 2013. 34 (562). URL: https://cyberleninka.ru/article/n/praktika-predostavleniya-gosudarstvennyh-garantiy-subektami-rossiyskoy-federatsii.

- 5. Rastyapin A. A. Russia's interaction with EU financial institutions // Chronoeconomics. 2017. 2 (4). URL: https://cyberleninka.ru/article/n/vzaimodeystvie-rossii-s-finansovymi-institutami-es
- 6. The volume and structure of public debt of the constituent entities of the Russian Federation and the debt of municipalities / official website of the Ministry of Finance of the Russian Federation. URL: https://minfin.gov.ru/ru/perfomance/public\_debt/subj/subdbt (visited on 02/12/2024).
- 7. Zotikov N. Z., Savderova A. F. Public debt of the Russian Federation, constituent entities of the Russian Federation and municipalities // Vestnik GUM. 2021. No. 7. URL: https://cyberleninka.ru/article/n/gosudarstvennyy-dolg-rossiyskoy-federatsii-subektov-rossiyskoy-federatsii-i-munitsipalnyh-obrazovaniy.

## The concept of regulating investment processes based on a balanced Russian financial system

### © 2024 Ershov Sergey Konstantinovich

Postgraduate student. All-Russian Academy of Foreign Trade, Moscow.

E-mail: Workspace1812@gmail.com

### © 2024 Slobodyanik Viktor Vladimirovich

Associate Professor, Candidate of Economic Sciences. All-Russian Academy of Foreign Trade, Moscow. E-mail: vslobodyanik@gmail.com

The article focuses on the issues of building a balanced financial system in Russia and other countries in the system of international integration through the regulation of investment processes. The purpose of the study is to describe a new format for building stable global and national economies based on the regulation of investment processes. The subject of the study is the construction of a balanced model for the development of global and national economies. The object of the study is the regulation of investment processes in international and national relations. The author describes the format of creating conditions for building an effective system for the development of global and national economies based on a balance of interests through the regulation of investment processes.

**Keywords**: world integration, international integration, world investment fund, national investment fund, international investment fund, regulation of investment processes.

- 1. Gorbenko A. S. The current state of analytical and methodological tools for assessing business value // Industrial economy. 2022. Vol. 6, no. 5. P. 547–553.
- 2. Gryaznova A. G. Property valuation: Textbook. Moscow: Finansy' i statistika, 2003. 496 p.
- 3. *Guzovskij Y. E.* The relevance of applying the concept of company value management (VBM) for Russian companies // Bulletin of the Moscow International Academy. 2022. No. 2. P. 93–95.
- 4. Imyarekov S. M., Plexanova E. A., Xranina O. A. Basic approaches to business valuation // Economy and society. 2018. 11 (54). P. 437–444.
- 5. *Kalandarova N. N.*, *Amirdinova M. T.* Business valuation methods // Economics and business: theory and practice. 2017. No. 5. P. 109–113.
- 6. Kozhukalova O. Y., YUjczin V. Theoretical aspects of the cost approach to business management // Economy and society. 2020. 4 (71). P. 449–453.
- 7. Lebedeva A. L. Corporate finance and business valuation // Economy and society. 2022. 4–3 (95). P. 3–8.

- 8. *Muzalyova T. I., Reshetov K. Y.* Modern approaches to assessing the value of a company // International Journal of Humanities and Sciences. 2022. No. 10–4. P. 173–176.
- 9. Petrovna I. I. Approaches to assessing the market value of companies // Oeconomia et Jus. 2022. No. 2. P. 28–37.
- 10. SHHerbakov V. A., SHHerbakova N. A. Estimation of enterprise (business) value. 4th ed. Moscow : Omega-L, 2016. 315 p.
- 11. YUr'evich Z. D. Directions for sustainable development of business and asset valuation standards // KANT. 2022. 4 (45). P. 55–61.

## Foreign direct investment in the Russian economy

### © 2024 Kataev Sergey Evgenievich

Candidate of Technical Sciences, Associate Professor, Department P4 Economics, Organization and Production Management. Baltic State Technical University VOENMEH named after D. F. Ustinov. Russia, St. Petersburg.

E-mail: kse162@mail.ru

### © 2024 Muraviev Andrey Valerievich

Candidate of Technical Sciences, Associate Professor, Department P4 Economics, Organization and production management. Baltic State Technical University VOENMEKH named after D. F. Ustinov. Russia, Saint Petersburg.

E-mail: bgtu@voenmeh.ru

### © 2024 Khvostov Andrey Borisovich

Candidate of Legal Sciences, Associate Professor, associate Professor of the department P4 Economics, organization and management of production. Baltic State Technical University VOENMEH named after D. F. Ustinov. Russia, St. Petersburg.

E-mail: aanda@list.ru

Investments play an important role for the economy of any country, including those at the stage of development. Investment activity is an important component of the stable development of the economy. To a large extent, it contributes to the modernization and diversification of the economic system. Therefore, the topic of attracting foreign direct investment into the domestic economy has been around for quite a long time. It has become especially relevant lately.

**Keywords**: foreign direct investment; Russian financial system; sanctions; economic sanctions; financial flows, banking system.

- 1. Bolwijn R., Casella B., Rigo D. An FDI-driven Approach to Measuring the Scale and Economic Impact of BEPS // Transnational corporations. 2018. Vol. 25(2). P. 107–144.
- 2. Federal Law "On Foreign Investments in the Russian Federation" dated 07/09/1999 No. 160-FZ. URL: https://www.consultant.ru/document/cons\_doc\_LAW\_16283 (visited on 02/10/2024).
- 3. Fedorova E. A. The impact of foreign direct investment from offshore companies on the efficiency of Russian companies // Economic policy. 2023. Vol. 18, no. 4. P. 58–77.

- 4. Interactive presentation of up-to-date statistics "Accumulated direct investment by geographical regions of the world, countries, instruments and types of economic activity" / Bank of Russia. URL: http://www.cbr.ru/statistics/macro\_itm/svs/npi.
- 5. Investments in Russia 2023. Statistical collection / Rosstat. URL: https://rosstat.gov.ru/storage/mediabank/Invest\_2023.pdf (visited on 02/11/2024).
- 6. Razumnova L. L., Savina N. P. Contours of the structural transformation of the Russian economy in the context of sanctions restrictions // Economics and Entrepreneurship. 2022. 9(146). P. 95–104. DOI: 10.34925/EIP.2022.146.9.015.
- 7. Statistics on the external sector / Bank of Russia. URL: https://www.cbr.ru/statistics/macro\_itm/svs (visited on 02/10/2024).
- 8. The number of Russian companies under sanctions has doubled over the past year. URL: https://kontur.ru/prizma/news/37844-uvelichenie\_chisla\_kompaniy\_rf\_pod\_sankciyami (visited on 02/10/2024).

### Increasing the role of state regulation of lending to small and medium-sized businesses

### © 2024 Morozko Natalya losifovna

Doctor of Economics, Professor. Financial University under the Government of the Russian Federation. E-mail: natmorozko@mail.ru

### © 2024 Morozko Nina Iosifovna

Doctor of Economic Sciences Professor. Financial University under the Government of the Russian Federation.

E-mail: ninamorozko@list.ru

The development and support of small and medium-sized businesses is necessary because jobs are created and the contribution to the country's GDP increases. The study analyzes policies in the field of financial support for SMEs. The Lending Incentive Program implemented by the SME Corporation is discussed in detail; umbrella mechanism for providing guarantees for the obligations of SMEs.

Keywords: financial support, lending, small and medium-sized businesses, government programs.

- 1. Bernstajn U. Investor manifesto. Moscow: Al'pina Pablisher, 2019. 250 p.
- 2. Federal Law No. 209-FZ dated July 24, 2007 (as amended on July 2, 2021) "On the development of small and medium-sized businesses in the Russian Federation" (as amended and supplemented, entered into force on July 13, 2021).
- 3. Lending to small and medium-sized businesses No. 11, November 2023 / Statistical Bulletin of the Bank of Russia. URL: https://cbr.ru/Collection/Collection/File/47797/stat\_bulletin\_lending\_23-11\_42.pdf.
- 4. Morozko N. I., Didenko V. Y. Financial management in small business: Textbook. Moscow: Infra-M, 2019. 347 p.
- 5. Morozko N. I., Morozko N. I., Didenko V. Y. Minimizing risks in the activities of credit consumer cooperatives // Economy. Taxes. Right. 2019. No. 4. P. 60–68.
- 6. Official website of the Bank of Russia. URL: https://cbr.ru.
- 7. Official website of the SME Corporation. URL: https://corpmsp.ru/finansovaya-podderzhka/zontichnyy-mekhanizm-predostavleniya-poruchitelstv.
- 8. Order of the Government of the Russian Federation No. 1083-r dated 06/02/2016 No. 1083-r "On approval of the Strategy for the development of small and medium-sized enterprises in the Russian Federation for the period until 2030". URL: http://government.ru/docs/23354.

- 9. Order of the Ministry of Economic Development of Russia dated 09.09.2020 No. 586 "On approval of the Basic Provisions for the development of the national guarantee system for supporting small and medium-sized businesses for the period until 2024".
- Preferential lending / Russian Government. URL: http://government.ru/support\_measures/measure/ e/54.
- 11. Program to stimulate lending to small and medium-sized businesses. Moscow: Korporacziya MSP, 2019. URL: https://corpmsp.ru/bankam/programma\_stimulir (visited on 12/08/2023).
- 12. Rajs E. Business from scratch: Lean Startup method for quickly testing ideas and choosing a business model. 3rd ed. Moscow : Al'pina pablisher, 2019. 253 p.
- 13. Support for innovative small and medium-sized businesses / SME Corporation. URL: https://prom.krd.ru/images/docs/msp/innovation-support.pdf (visited on 12/04/2023).
- 14. Support for small and medium-sized businesses / Bank of Russia. URL: http://www.cbr.ru/develop/msp (visited on 12/14/2023).
- 15. The Ministry of Economic Development has made changes to the program of preferential lending to SMEs / Ministry of Economic Development of the Russian Federation. URL: https://www.economy.gov.ru/material/news (visited on 12/11/2023).
- 16. The problem is the inaccessibility of bank loans and insufficient government support. URL: https://www.rbc.ru/economics/20/05/2021/60a50cf19a79473e833e1ca3.
- 17. Tyurner S., Endres A. Strategies for increasing the success of small business owners. International Journal of Applied Management and Technology. 2017.
- 18. Umbrella mechanism for providing guarantees to the SME Corporation. URL: https://corpmsp.ru/finansovaya-podderzhka/zontichnyy-mekhanizm-predostavleniya-poruchitelstv (visited on 11/07/2023).
- 19. Unified register of small and medium-sized businesses (nalog.ru). URL: https://ofd.nalog.ru/statistics.html (visited on 11/12/2023).
- 20. Ushanov A. E. Credit support for small and medium-sized businesses: adjustment of approaches // Innovative economic development. 2020. No. 1. P. 122–128.
- 21. Zaxarov Y. S. Lending and financing of small and medium-sized enterprises in the eurozone countries // Economy, Business, Banks. 2020. No. 4. P. 37–47.

### Regional taxation as a tool of regional tax policy

### © 2024 Shcherbakova Nataliya Vladimirovna

Candidate of Economic Sciences, Associate Professor, Department of Accounting, Taxes and Economic Security. Volga State University of Technology, Russia, Yoshkar-Ola.

E-mail: shchnataliya@gmail.com

The tax policy of regional taxation is the most important element of the impact on the socio-economic development of the region. Based on a systematic approach, a model of the tax regulation system for the socio-economic development of the region is presented. The contribution of federal districts and individual regions to the formation of the federal budget has been assessed. The conclusion is made about the use of tax policy tools to ensure effective tax regulation.

**Keywords**: regional taxation, tax revenues, tax regulation, taxation, coefficient of elasticity, gross regional product, tax revenues, tax revenues.

- 1. Anisimov A. L., SHirpuzhev S. V. Formation of tax instruments to ensure economic security of the region // Manager. 2017. 3 (67). P. 25–30.
- 2. Beskorovajnaya N. S., Ermakov I. V. Tax federalism in the aspect of equalizing the socio-economic development of regions // Bulletin of the North Caucasus Federal University. 2018. 3 (66). P. 41–47.
- 3. *CHursina I. A.* The influence of the shadow economy on the tax component of economic security: PhD thesis экономических наук: 08.00.058 / CHursina Irina Anatol'evna. Moscow, 2009. 209 p.
- 4. Moxnatkina L. B. Assessment of regional inequality in the formation of federal budget revenues based on the Pareto criterion // Economy of the region. 2020. Vol. 16, no. 4. P. 1377–1392.
- 5. Semeko G. V. Tax system and regional development (review) // Economic and social problems of Russia. 2000. No. 3. P. 54–77.
- 6. SHemyakina M. S., Murzina E. A., SHHerbakova N. V. Monitoring the management of tax security of the territory based on a risk-based approach // Economic Sciences. 2021. No. 204. P. 191–193.
- 7. SHHerbakova N. V. Adequacy of tax liability as a guarantee of economic security of the region // East European Scientific Bulletin. 2021. 1 (17). P. 51–54.

# Study of dynamics and interrelation of indicators of financial condition and environmental safety of economic regions of Russia

### © 2024 Zatsarnaya Nadezhda Albertovna

Assistant Lecturer of Sustainable Development Finance Department, Higher School of Finance. Plekhanov Russian University of Economics, Moscow.

E-mail: Zatsarnaya.NA@rea.ru

The article studies the dynamics of environmental protection expenditures in Russia, as well as the relationship of this indicator with GRP, budget revenues of environmental and environmental-related taxes and fees. The indicators of polluted wastewater discharge into surface water bodies, fresh water use in economic regions of Russia and their relationship with water tax revenues to the budget are analyzed. It is concluded that there is a direct close correlation between financial indicators and environmental characteristics.

**Keywords**: water tax, mineral extraction tax, environmental taxes, environmental expenditures, economic regions of Russia, environmental finance, green finance, sustainable development finance, environmental security.

- Execution of the federal budget and budgets of the budget system of the Russian Federation for 2020 /
  Extended Collegium of the Ministry of Finance of the Russian Federation. URL: https://www.minfin.ru/common/upload/library/2021/03/main/Ispolnenie\_2020\_god.pdf (visited on 02/09/2024).
- 2. Fuel and energy complex. Investment passport of the Stavropol Territory / Ministry of Economic Development of the Stavropol Territory. URL: http://stavinvest.ru/invest/investment-passport-of-the-stavropol-territory/1-socio-economic-development-of-the-stavropol-territory/1-10-fuel-and-energy-complex (visited on 01/22/2024).
- Key environmental protection indicators / Federal State Statistics Service. URL: https://rosstat.gov. ru/compendium/document/13294 (visited on 12/29/2023).
- 4. Neudachin I. G. Urban Ecosystem Research // Problems of regional ecology. 2020. No. 3. URL: https://cyberleninka.ru/article/n/issledovanie-gorodskoy-ekosistemy (visited on 02/09/2024).
- 5. On approval of the state program of the Russian Federation "Environmental Protection": Decree of the Government of the Russian Federation dated April 15. 2014 No. 326: text with changes and additions.

- 6. On approval of the state program of the Russian Federation "Reproduction and use of natural resources": Decree of the Government of the Russian Federation dated April 15. 2014 No. 322: text with changes and additions.
- 7. statistiki F. sluzhba gosudarstvennoj. Regions of Russia. Socio-economic indicators 2020. URL: https://gks.ru/bgd/regl/b20\_14p/Main.htm (visited on 12/29/2023).
- 8. Unified Interdepartmental Information and Statistical System (EMISS). URL: https://fedstat.ru (visited on 02/09/2024).
- 9. Zaczarnaya N. A. Criteria for determining the influence of environmental factors on the standard of living and tax tools for managing them // Modern economic science: theoretical and practical potential. Innovative development of modern economic education: materials of the International Scientific and Practical Conference. 2020. P. 225–231.
- 10. Zaczarnaya N. A. Theoretical aspects of environmental taxation in world theory and Russian practice // Finance and credit. 2020. Vol. 26, 5(797). P. 1135–1150. DOI: 10.24891/fc.26.5.1135.

### **WORLD ECONOMY**

## A retrospective of the becoming of the Chinese oil industry and strategic cooperation between Russia and China on the issue of oil trade.

### © 2024 Chernousov Dmitrii Albertovich

PhD student. Gubkin Russian State University of Oil and Gas, Russia, Moscow. China University of Petroleum, Beijing.

E-mail: chernousov8@list.ru

This paper is study the relations between China and Russia in a joint project during the development of China's oil industry, from the first steps of the oil field exploration in the late 19th and early 20th centuries, to the today's oil trade. The history of the Chinese oil industry is closely cooperated with Russia, because after all, due to the cooperative efforts of workers and scientists from China and Russia, the basis of China's oil industry was done. The target of this paper is to study the development of Russian-Chinese relations in the joint work on the development of the Chinese oil industry and oil trade during the all time of this cooperation, to determine the factors that affect the development of Russian-Chinese cooperation projects in the oil industry and the key features of this cooperation at different historic time intervals.

Keywords: China, oil industry, international oil and gas business, oil trade.

- 1. URL: http://www.shanxi.gov.cn/ztjj/jj2020sxlh/mcjs/202001/t20200112\_6037014.shtml.
- 2. 2022国内外油气行业发展报告2023年新版 石油工业出版社.
- Agreement between the Government of the Russian Federation and the Government of the Republic of Kazakhstan on cooperation in the field of transportation of Russian oil through the territory of the Republic of Kazakhstan to the People's Republic of China dated December 24, 2013," Official Internet portal of legal information (www.pravo.gov.ru) 08/26/2014 / Bulletin of International Treaties November 2015, No. 11, pp. 28-31, 08.26.2014.
- 4. Chinese oil demand to peak before 2030: CNPC / Argus. 2021. URL: https://www.argusmedia.com/en/news/2287066-chinese-oil-demand-to-peak-before-2030-cnpc#:~:text=Chinese%20oil% 20demand%20is%20expected,mn%20b%2Fd%20by%202060 (visited on 08/31/2023).
- 5. Collection of consular reports. Ministry of Foreign Affairs. 1908, issue. 2: year 11. S.-Peterburg: Tovarishhestvo Xudozhestvennoj Pechati. P. 364–396.

- Conventional crude oil / UNdata. URL: http://data.un.org/Data.aspx?d=EDATA&f=cmID%3ACR (visited on 09/01/2023).
- 7. Crude Petroleum in China / The Observatory of Economic Complexity. URL: https://oec.world/en/profile/bilateral-product/crude-petroleum/reporter/chn?tradeGrowth=flow1&yearExport Selector=exportYear24&yearGrowth2=exportYear24 (visited on 08/29/2023).
- 8. Delyagin M. G. On some aspects of Russian-Chinese cooperation in the oil and gas sector. Speech at the 11th International Conference on Peace and Development in Northeast Asia (Changchun, China) / Delyagin.ru. 2004. URL: https://delyagin.ru/articles/183-sobytija/46257-o-nekotorykh-aspektakh-rossi-sko-kita-skogo-sotrudnichestva-v-neftegazovo-sfere-vystuplenie-na-11-mezhduna rodno-konferentsii-po-miru-i-razvitiju-v-severo-vostochno-azii-chan-chun-kita (visited on 08/28/2023).
- 9. Evdoshenko Y. V. Foreign economic projects of the Stalin era: Xinjiang Oil and the Soviet Union (1935-1955) // Oil industry. 2021. P. 277.
- 10. Evdoshenko Y. V. Oil of Xinjiang: Special purpose expedition of the USSR People's Commissariat of Heavy Industry and organization of oil exploration in Northwestern China 1935–1937. // Oil industry. 2019. No. 1. P. 114–118.
- 11. Government of the Russian Federation "On the signing of the Protocol on amendments to the Agreement between the Government of the Russian Federation and the Government of the Republic of Kazakhstan on the transit of oil dated June 7, 2002" Order of December 23, 2013 No. 2501-r Moscow.
- 12. Kazakhstan plans to expand oil export pipeline to China. 2023. URL: https://www.vedomosti.ru/business/articles/2023/05/18/975740-kazahstan-planiruet (visited on 08/10/2023).
- 13. Kontrovich A. E. Forecast for the development of new centers of the oil and gas industry in the east of Russia and the export of oil, petroleum products and gas to the east // Region: Economics and Sociology. 2007. No. 1. P. 210–229.
- 14. Mikhail Kasyanov deprived China of Russian oil / Kommersant. 2003. URL: https://www.kommersant.ru/doc/414483 (visited on 08/25/2023).
- 15. Novak allowed the construction of additional oil pipelines to China / Sight. 2022. URL: https://vz.ru/news/2022/11/29/1188776.html?ysclid=lm23osq4qh159097499 (visited on 08/29/2023).
- 16. Oil workers have resumed delivering export oil to the port of Kozmino by rail." / Vedomosti. 2023. URL: https://www.vedomosti.ru/business/articles/2023/02/07/961918-neftyaniki-vozobnovili-dostavku-nefti-v-kozmino (visited on 08/19/2023).
- 17. Perrodon A. History of major oil and gas discoveries / ed. by G. A. By'levskiy. Moscow: Mir, 2002. 254 p.
- 18. Rosneft and CNPC are strengthening cooperation in the field of oil supplies" / Press center Rosneft. 2022. URL: https://www.rosneft.ru/press/releases/item/209325 (visited on 08/10/2023).
- 19. Russian oil has found a sanctions-free route / Sight. 2022. URL: https://vz.ru/economy/2022/11/10/1186034.html?ysclid=lm23z75jhv996020461 (visited on 08/29/2023).
- 20. Russian-Chinese relations in the 20th century: Materials and documents. Vol. III. Soviet-Chinese relations. September 1931–1937. Moscow: Pamyatniki istoricheskoj my'sli, 2010. 469 p.
- 21. Svinczova E. Rebels attack China's oil pipeline in Myanmar / Neftegaz.ru. 2022. URL: https://neftegaz.ru/news/incidental/726212-povstantsy-atakovali-nefteprovod-kitaya-v-myanme- (visited on 08/29/2023).
- 22. The Chinese are eager for Russian black gold / Independent newspaper. 2003. URL: https://www.ng.ru/economics/2003-11-24/4\_china.html (visited on 08/25/2023).
- 23. YUKOS convinced the government to lay a "pipe" to China / MFD-InfoCenter. 2003. URL: https://mfd.ru/news/view/?id=70251 (visited on 08/26/2023).
- 24. 中华人民共和国对外合作开采海洋石油资源条例. URL: https://flk.npc.gov.cn/detail2.html?Zm Y4MDgwODE2ZjNjYmIzYzAxNmY0MGQwM2M0MDA1ZTc.
- 25. 任继凯, 中国国有石油企业媒介话语的历史变迁, 北京:石油工业出版社. 2022. ISBN 978-7-5183-5786-4.
- 26. 国务院办公厅 能源发展战略行动计划(2014-2020年 000014349). 2014. URL: https://www.gov.cn/zhengce/content/2014-11/19/content\_9222.htm.

## A study of the political environment and innovation efficiency of joint investments in Russian-Chinese joint ventures

### © 2024 Yu Zhaoqun

Graduate student. Peter the Great St. Petersburg Polytechnic University, St. Petersburg, Russian Federation.

E-mail: yuzhaoqun@mail.ru

### © 2024 Fu Yuanyuan

Graduate student. Peter the Great St. Petersburg Polytechnic University, St. Petersburg, Russian Federation.

E-mail: fuyuanyuan911@gmail.com

The purpose of this study is to examine the influence of the political environment on the innovation performance of joint investments in Russian-Chinese joint ventures. First, the researchers conducted a detailed analysis of the foreign investment policies, trade agreements, and intellectual property regulations of China and Russia to understand the stances of the two governments in supporting and regulating cross-border investment. Secondly, the article focuses on cultural differences, communication mechanisms, labor laws, tax policies and other factors to reveal the potential challenges and opportunities that these policy environments bring to the management and operation of joint ventures. The research also focuses on market prospects, competition analysis and innovation performance evaluation. By analyzing the joint venture's position in the market and the performance of innovation activities, it provides a deep understanding of the interaction between the policy environment and corporate performance. Finally, the researchers recommend paying attention to risk management, legal compliance, corporate social responsibility and other aspects to ensure that joint ventures can flexibly adapt and maintain innovative vitality in the context of policy adjustments. This study provides a comprehensive analysis of the policy environment for Sino-Russian joint ventures and provides targeted recommendations to corporate decision-makers to optimize the innovation performance of their joint investments.

**Keywords**: joint ventures, joint investments, policy environment, innovation performance, Sino-Russian relations.

### References

- 1. *CHzhe'n'fu L*. On effective incentives for employees to participate in management // Modern corporate culture. 2015. No. 35. P. 192–194.
- 2. CHzhuoxua C. Analysis of influencing factors and management measures to counter the participation of enterprise employees in management // National Business Information. 2014. No. 1. P. 1214.
- 3. Dzhon Kout D. X. Corporate culture and business performance. Huaxia, 1997.
- 4. Hill C. W. L., Hult G. T. M., Iyer G. R. International Business: Competing in the Global Marketplace. 2019.
- 5. *Laursen K.*, *Salter A.* Open for innovation: The role of openness in explaining innovation performance among U.K. manufacturing firms. 2006.
- 6. *Lisya X.* Research on Cross-Cultural Management Issues in Sino-Foreign Joint Ventures. Texnologicheskij universitet Xe'fe'j, 2009.
- 7. Lixachev. Interpreting Russia. Pekinskogo universiteta, 2003.
- 8. Lyu Sunbo Daj Linlin L. V. Exploring the relationship between decision-making participation and employee innovation in the Chinese context. // Science and Science and Technology Management. 2013. 34 (8). P. 159–165.
- 9. Peng M. W. Global business strategy: Global market entry strategies / Competing for Advantage. 2008.

### Assessment of the effectiveness of OPEC activities in the world oil market

### © 2024 Gusarova Svetlana Anatolievna

Doctor of Economics, Professor. Plekhanov Russian University of Economics, Moscow, Russia. E-mail: s-gusarova@mail.ru

© 2024 Bokov Alexey Nikolaevich

Applicant. Plekhanov Russian University of Economics, Moscow, Russia.

E-mail: alnik000@gmail.com

The authors investigated the activities of OPEC in the global oil market. An analysis of the main economic theories influencing OPEC decisions was carried out. Indicators of OPEC's effectiveness in regulating world oil prices have been identified. The main directions for further increasing the efficiency of OPEC activities have been identified.

Keywords: China, national innovative system, R&D funding, economic development.

- 1. Gusarova S. A. OPEC+: challenges and prospects for the development of the global oil market // Economics and Entrepreneurship. 2023. 9 (158). P. 404–407.
- 2. Heckscher E. The effect of foreign trade on the distribution of income // Readings in the theory of international trade. Philadelphia Pa.: Blakiston. 1949. P. 272–300.
- 3. Juglar C. Des Crises Commercials Et De Leur Retour Periodique En France. Paris, 1862. 258 p.
- 4. *Kitchin J.* Cycles and Trends in Economic Factors // Review of Economics and Statistic. 1923. Vol. 5, no. 1. P. 10–16.
- 5. Kondrat'ev N. D. The world economy and its conditions during and after the war. Vologda: Oblastnoe otdelenie Gosudarstvennogo izdatel'stva, 1922. 258 p.
- 6. Mathematical game theory. Examples of recording and solving games from life. URL: https://function-x.ru/games\_theory\_examples.html (visited on 01/17/2024).
- 7. Mill' Dzh. Fundamentals of political economy. In 3 vols. Vol. 2 : trans. from the English by. Moscow, 1981. 482 p.
- 8. Nash J. The bargaining problem // Econometrica. 1950. Vol. 18, no. 4. P. 155-162.
- 9. Nelso E. Friedman's Monetary Economics in Practice. Finance and Economics Discussion Series / Divisions of Research & Statistics, Monetary Affairs. Federal Reserve Board Washington D.C. 2011. URL: https://www.federalreserve.gov/PubS/feds/2011/201126/201126pap.pdf.

## BOT — a model for financing and implementation of infrastructure projects: modification and principles

### © 2024 Titov Igor Borisovich

Lecturer Faculty of International Economic Relations, Department of International Business. Financial University under the Government of the Russian Federation, Moscow, Russia.

E-mail: ecoinves@inbox.ru

This article is devoted to the analysis of models of financing and implementation of projects for the implementation of infrastructure projects, widely used by the abbreviation BOT (from English Build-Operate-Transfer – "Construction – Operation – Before Accha"), which has become quite common in the last 30–40 years. The article will discuss the features of this model in its various modifications, the history of its origins and the possibility of its application in the implementation of Russian projects abroad.

**Keywords**: BOT projects, BOO projects, Build-Operate-Transfer, Build-Own-Operate, infrastructure, Rosatom, investment.

- Build Lease Transfer / WallStreetMojo. URL: https://www.wallstreetmojo.com/build-leasetransfer.
- 2. Different perceptions of concern factors for strategic investment of the private sector in public-private partnership transportation projects / S. Do [et al.]. 2016. Mar.
- 3. Eiki H. Itochu pulls out of nuclear plant project in Turkey / Nikkei Asia. 2018.
- 4. Grimsey D., Lewis K. Public Private Partnerships: the worldwide revolution in infrastructure provision and project finance. Edward Elgar Publishing, 2007. ISBN 9781847202260. DOI: 10.4337/9781845423438.
- 5. Guidelines for Successful Public-Private Partnerships: trans. European Commission, Brussels by. 2003. URL: https://www.eib.org/en/publications/epec-guide-to-public-private-partnerships.
- 6. Irimia-Diéguez A. I., Oliver-Alfonso D. Models of Public-Private Partnerships in Megaprojects: the Spanish case // Organization, Technology & Management in Construction: An International Journal. 2012. Dec. Vol. 4, no. 3. P. 604–616. ISSN 1847-6228. DOI: 10.5592/otmcj.2012.3.4.
- 7. Irimia-Diéguez A. I., Oliver-Alfonso D. Models of Public-Private Partnerships in Megaprojects: the Spanish case // Organization, Technology & Management in Construction: An International Journal. 2012. Dec. Vol. 4, no. 3. P. 604–616. ISSN 1847-6228. DOI: 10.5592/otmcj.2012.3.4.

- 8. Lee J., Kim K., Oh J. Build-Transfer-Operate with risk sharing approach for railway public-private-partnership project in Korea // Asian Transport Studies. 2022. Vol. 8. P. 100061. ISSN 2185-5560. DOI: 10.1016/j.eastsj.2022.100061.
- 9. Levy S. Build, Operate, Transfer: Paving the Way for Tomorrow's Infrastructure. New York, 1996. ISBN 978-0-471-11992-0.
- 10. Likhachev said that about 20 countries are negotiating with Rosatom on new projects / TASS. 2022. URL: https://tass.ru/ekonomika/16470787.
- 11. *McCarthy S. C.*, *Tiong R. L. K.* Financial and contractual aspects of build-operate-transfer projects // International Journal of Project Management. 1991. Nov. Vol. 9, no. 4. P. 222–227. ISSN 0263-7863. DOI: 10.1016/0263-7863(91)90030-y.
- 12. Nuclear power in Brazil / World Nuclear Association. URL: https://www.world-nuclear.org/information-library/country-profiles/countries-a-f/brazil.aspx.
- 13. Rosatom has agreed to replicate the Akkuyu project model in a number of countries / Kommersant. URL: https://www.kommersant.ru/doc/6210784.
- 14. Tiong R. L. K. Risks and Guarantees in BOT Tender // Journal of Construction Engineering and Management. 1995. June. Vol. 121, no. 2. P. 183–188. ISSN 1943-7862. DOI: 10.1061/(asce)0733-9364(1995) 121:2(183).
- 15. Vassileva A., Ignjatijević S. BOT (build-operate-transfer) projects as a successful model of public-private partnership // Revizor. 2020. Vol. 23, no. 91/92. P. 23–36. ISSN 2620-1461. DOI: 10.5937 / rev2092023v.
- 16. World Bank Internet. URL: https://ppp.worldbank.org/public-private-partnership/agreemen ts/concessions.

### **MANAGEMENT**

### Assessment of management digitalization projects at the microeconomic level

### © 2024 Sharantaev Alexey Gennadievich

Graduate Student, Faculty of Economics and Management. Volgograd State Technical University – Reference regional university.

E-mail: ashr0@mail.ru

The article examines the tools for econometric interpretation of the economic effect arising from the implementation of projects and programs for the digitalization of management at the microeconomic level. The author substantiates the algorithm for digital transformation of the corporate governance system. The results of the study can be used by business entities when calculating the efficiency of capital investments in the implementation of digitalization projects of the corporate management system.

**Keywords**: management, digital transformation, efficiency, microeconomic level, econometric tools, management, organization, factors.

- 1. Ashinova M. K., CHinazirova S. K., Eshugova S. K. Algorithm for the company's digitalization strategy // Colloquium-Journal. 2021. 27–1 (114). P. 67–69.
- 2. Avdokushin E. F., Nurgazina G. E. Problems of the digitalization process of companies in Kazakhstan // IMSIT Bulletin. 2021. 4 (88). P. 3–11.
- 3. *Gavel' O. Y.* Experience in using systems for assessing and analyzing business performance in strategic management // Economic Sciences. 2021. No. 204. P. 291–299. DOI: 10.14451/1.204.291.
- 4. Igoshina D. R. Features of digitalization of business processes in small and medium-sized businesses // Industrial economy. 2021. No. 5–11. P. 1092–1097. DOI: 10.47576/2712-7559\_2021\_5\_11\_1092.
- 5. *Karlova T. V., Rastorguev A. V.* Assessing the effectiveness of the enterprise information and analytical system // Bulletin of Bryansk State Technical University. 2018. 4 (68). P. 82–86. DOI: 10.30987/article\_5b28d19db95175.56006983.
- 6. Rodionova I. A. On the development of the digitalization process and the positions of Chinese companies among the largest TNCs in the world // Russia and Asia. 2021. 3 (17). P. 7–23.
- 7. SHnyukov S. A. Methods for assessing the effectiveness of management systems // Trends in the development of science and education. 2022. No. 82/3. P. 119–123. DOI: 10.18411/trnio-02-2022-118.
- 8. Stepanov P. A. Digitalization in Russia using the example of a transport company's activities // Current issues of modern economics. 2022. No. 4. P. 343–348.
- 9. Vectors of increasing the efficiency of the modern economy of the region (based on the materials of the Rostov region) / Anopchenko T. Yu. [et al.]. 2021. DOI: 10.1007/978-3-030-69415-9\_237.

## Gas resources and reserves analysis and conditions to develop gas production strategy in Arctic Region of Russia Federation

### © 2024 Shorokhov Aleksei Nikolaevich

PhD student in Economics, Department of management in fuel and energy complex, Institute of service and industry management. Industrial University of Tyumen, Tyumen.

E-mail: shorokhov.an@mail.ru

The article is about of gas resources and reserves analysis and conditions to develop gas production strategy in Arctic Region of Russia Federation. Authors recognized and structured: political, economic, technological, and social factors.

The subject of research is potential estimation of gas production strategy development process in Arctic Region of Russia Federation and selection of optimum case for diversification.

Methodology of research as combination of research processes, approaches, and methods, including collection and data processing, is based on empirical methods such as observation, comparison, measurement, study of documentation and information materials.

The purpose of study of three types of documentation (primary, secondary and tertiary) is to show how research results in the article correlates with previously conducted research.

**Keywords**: gas production business, remote regions, Arctic regions, Arctic region of Russia Federation, strategy, gas market, gas selling, gas resources.

- About the difficulties of shelf development in Russia interview with Professor Yuri Ampilov / Neftegaz.RU. –
   URL: https://neftegaz.ru/analisis/interview/328568-o-trudnostyakh-osvoeniya-shelfa-v rossii-intervyu-professora-yuriya-ampilova/ (visited on 01/15/2024).
- Arctic zone of the Russian Federation (AZRF) / Neftegaz.RU. URL: https://neftegaz.ru/tech-library/geografiya/668885-arkticheskaya-zona-rossiyskoy-federatsii-azrf- (visited on 01/15/2024).
- 3. British Petroleum. Statistical Review of World Energy 2022 / ESG World Сообщество. Информация. Peшения. URL: https://esgworld.ru/wp-content/uploads/2022/07/bp-stats-review-2022-full-report.pdf (visited on 01/15/2024).

- 4. Decree of the President of the Russian Federation dated October 26, 2020 No. 645 On the Strategy for the development of the Arctic zone of the Russian Federation and ensuring national security for the period until 2035 / President of Russia. URL: http://www.kremlin.ru/acts/bank/45972 (visited on 01/15/2024).
- Federal Law No. 193-FZ dated July 13, 2020 On state support for business activities in the Arctic zone of the Russian Federation / President of Russia. – URL: http://www.kremlin.ru/acts/bank/45677 (visited on 01/15/2024).
- 6. Gas Exporting Countries Forum. Global Gas Outlook 2050 Synopsis / GECF (Gas Exporting Countries Forum). URL: https://www.gecf.org/\_resources/files/pages/gecf-global-gas-outlook-2050/gecf-gas-outlook-2022.pdf (visited on 01/15/2024).
- 7. Gas production in Russia began to grow in August after 16 months of decline / Interfax. URL: https://www.interfax.ru/business/923020 (visited on 01/15/2024).
- 8. Gas production in Russia: 1991–2023 / World Finance. URL: http://global-finances.ru/dobycha-gaza-v-rossii-po-godam/ (visited on 01/15/2024).
- 9. Gazprom (GAZP) gas production IFRS / sMart-lab.ru. URL: https://smart-lab.ru/q/GAZP/MSF0/gas\_production/ (visited on 01/15/2024).
- 10. Geographic exploration in the Arctic: resource potential and promising directions / P. N. Mel'nikov [et al.] // Neftegaz.RU. 2020. 1(97). P. 22–31.
- 11. Jiang X. The Prospect of Natural Gas in China / LNG產消会議2023 (LNG Producer-Consumer Conference 2023). URL: https://lng-conference.org/downloads/CNPC\_Economics\_and\_Technology\_Research\_Presentation\_Slide.pdf (visited on 01/15/2024).
- 12. Letter of the Tax Policy Department of the Ministry of Finance of Russia dated December 10, 2021 No. 03-07-11/100682 "On the application of VAT in relation to icebreaker support of ships" / Information, legal portal GARANT.RU. URL: https://www.garant.ru/products/ipo/prime/doc/403202444/ (visited on 01/15/2024).
- 13. Mochalov R. A. Key problems and features of the development of hydrocarbon deposits on the shelf of the Arctic and Far Eastern seas // IX International Scientific Congress and Exhibition "Interexpo GEO-Siberia-2013". Economic development of Siberia and the Far East. Economics of environmental management, land management, forest management, property management: collection of materials of the International Scientific Conference in 4 volumes. Novosibirsk: Sibirskaya gosudarstvennaya geodezichkaya akadademiya, 2013. P. 148–154.
- 14. New gas production center on the Yamal Peninsula / PJSC Gazprom. URL: https://www.gazprom.ru/projects/yamal/ (visited on 01/15/2024).
- 15. NOVATEK (NVTK) gas production IFRS / sMart-lab.ru. URL: https://smart-lab.ru/q/NVTK/MSFO/gas\_production/ (visited on 01/15/2024).
- 16. Oil and gas industry of Russia / FB.ru. URL: https://fb.ru/article/263751/neftegazovaya-otrasl-rossii (visited on 01/15/2024).
- 17. PJSC NOVATEK Business: Arctic LNG 2 Project / PJSC NOVATEK. URL: https://www.novatek.ru/ru/business/arctic-lng/ (visited on 01/15/2024).
- 18. PJSC NOVATEK Business: Yamal LNG Project / PJSC NOVATEK. URL: https://www.novatek.ru/ru/business/yamal-lng/yamal\_infrastructure/ (visited on 01/15/2024).
- 19. Project "New Port" / Gazpromneft-Development. URL: https://dvp.gazprom-neft.ru/ (visited on 01/15/2024).
- 20. Rosneft (ROSN) gas production IFRS / sMart-lab.ru. URL: https://smart-lab.ru/q/ROSN/MSFO/gas\_production/ (visited on 01/15/2024).
- 21. SHoroxov A. N. Diversification of natural gas supply channels on the peninsula // Journal of Legal and Economic Research. 2023. No. 4. P. 314–320. DOI: 10.26163/GIEF.2023.68.23.045.
- SHoroxov A. N. Resource base of the Yamal Peninsula: assessment and strategic guidelines for its development // Scientific territory: technology and innovation: Proceedings of the International Scientific and Practical Conference, Tyumen, November 21–24, 2023. Tyumen': Tyumenskij industrial'ny'j universitet, 2023. P. 237–239.

- 23. Support measures / Agency for Investment Development, Entrepreneurship Support of the Yamalo-Nenets Autonomous Okrug "My Business". URL: https://invest.yanao.ru/investors/mery-podderzhki/nalogovye-lgoty/ (visited on 01/15/2024).
- 24. T. Dzyadko L. Podobedova I. T. How the European Union plans to abandon Russian gas, oil and coal / RBC. URL: https://www.rbc.ru/business/10/03/2022/6228745b9a79475abc907aca (visited on 01/15/2024).
- 25. Tax Code of the Russian Federation (Part Two) dated 08/05/2000 No. 117-FZ (as amended on 12/25/2023) (as amended and supplemented, entered into force on 01/01/2024) Tax Code of the Russian Federation Article 164. Tax rates / Consultant Plus. URL: https://www.consultant.ru/document/cons\_doc\_LAW\_28165/35cc6698564adc4507baa31c9cfdbb4f2516d068/ (visited on 01/15/2024).
- 26. Tax Code of the Russian Federation (Part Two) dated 08/05/2000 No. 117-FZ (as amended on 12/25/2023) (as amended and supplemented, entered into force on 01/01/2024) Tax Code of the Russian Federation Article 342. Tax rate / Consultant Plus. URL: https://www.consultant.ru/document/cons\_doc\_LAW\_28165/b0945496f341b2d7e1f79e0bc9dd4e4522a466b1/ (visited on 01/15/2024).
- 27. The government introduced flexible export duties linked to the ruble exchange rate to protect the domestic market / Russian Government. URL: http://government.ru/docs/49567/ (visited on 01/15/2024).
- 28. Tony'sheva L. L., Kuz'mina N. L., CHejmetova V. A. Methods and organization of scientific research: theoretical foundations and workshop: tutorial. Tyumen': TIU, 2018. 211 p.
- 29. Tony'sheva L. L., SHoroxov A. N. Systematic model for designing a development strategy for gas production business in remote areas // Theory and practice of social development. 2024. No. 1. P. 87–94. DOI: 10.24158/tipor.2024.1.10.
- 30. Transportation. Unified gas supply system of Russia / PJSC Gazprom. URL: https://www.gazprom.ru/about/production/transportation (visited on 01/15/2024).
- 31. WEF 2023: what are the prospects for gas processing in Russia? / Oil, gas industry. URL: https://nprom.online/trends/vef-2023-kakovy-perspektivy-pererabotki-gaza-v-rossii/ (visited on 01/15/2024).
- 32. YAmalo-Neneczkogo avtonomnogo okruga D. e'konomiki. Strategy for the socio-economic development of the Yamalo-Nenets Autonomous Okrug until 2035 / Department of Economics of the Yamalo-Nenets Autonomous Okrug. URL: https://de.yanao.ru/documents/active/114985/ (visited on 01/15/2024).

### Managing the organization's image in the internet space

### © 2024 Udaltsova Natalya Leonidovna

PhD in Economics, Associate Professor of the management department. Financial University under the Government of the Russian Federation, Russia, Moscow.

E-mail: udaltsova.nl@yandex.ru

The article talks about the importance of forming a company's image on the Internet. The author analyzes the tools for managing an organization's image in the Internet space and explores the effectiveness of using SMM technologies to expand the digital presence of a brand.

Keywords: Internet, company image, digital marketing.

- Advertising market in Russia / AKAR. URL: http://www.akarussia.ru/node/7849 (visited on 12/26/2023).
- 2. Beglaryan K. E. Managing the image of cultural institutions when carrying out activities on Internet platforms in an online format // Scientific palette. 2021. 3 (33). URL: https://culture.esrae.ru/60-1105.
- 3. Fan' Li, Ve'j YA. Short mobile video: trends and characteristics // Communication in social and humanitarian knowledge, economics, education. 2021. P. 297.
- 4. Orlov R. V. Features of forming the image of an organization on the Internet // Bulletin of the Master's program. 2019. 6–3 (93). P. 76.
- 5. SHevchenko D. A. Content Marketing: Review of Strategies and Tools // Business. Education. Right. 2022. 4 (61). P. 195.
- 6. SHHetinina E. D., Buziashvili G. Z. The place of SMM in the system of types of marketing, its advantages and disadvantages // Belgorod Economic Bulletin. 2021. 1 (101). P. 42.
- 7. Vishnyakov V. A., YAkutovich A. V. Managing a company's image on social networks using online marketing tools // Development and current issues of modern science. 2018. 2 (9). P. 25.

### General concepts of managed systems

### © 2024 Nikishin Vadim Mikhailovich

PhD in Economics. St. Petersburg State Electrotechnical University LETI named after V. I. Ulyanov (Lenin), Russia, St. Petersburg.

E-mail: vadem1960@yandex.ru

### © 2024 Moshnov Alexander Nikolaevich

PhD in Economics. St. Petersburg State Electrotechnical University LETI named after V. I. Ulyanov (Lenin), Russia, St. Petersburg.

E-mail: amoshnov@mail.ru

### © 2024 Zabelin Boris Fedorovich

PhD in Economics. Institute of Industrial Management, Economics and Trade St. Petersburg Polytechnic University of Peter the Great, Russia, St. Petersburg.

E-mail: zabelinbf@mail.ru

The article provides general ideas about managed systems. The concepts of a managed system, a dynamic system, goals and objectives of managed systems are defined. The properties of the managed system are considered, the sources of goals and tasks facing managed systems are determined.

**Keywords**: managed system, goals and objectives of managed systems, alternatives to achieving the goal, purposefulness of the system.

- 1. Adameczki K. On the Science of Organization (Selected Works): trans. from the Polish by. Moscow: E'konomika, 1972.
- 2. Fajol' A. General industrial management: trans. from the French by. Kontrolling, 1992.
- 3. Gluxov V. V. Management : lecture notes. 2nd ed. SPb. : Izdatel'stvo Politexnicheskogo universiteta, 2018. 308 p.
- 4. Methodology for creating a production management system / B. F. Zabelin [et al.] // Economic Sciences. 2019. No. 177. P. 51–55.
- 5. The substantive aspect of the tendency to reflect the actual result of management. Economic Sciences / A. A. Belostoczkaya [et al.]. 2016.